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Keyera is one of the largest midstream operators in Canada.



Second Quarter Report August 6, 2014

# 2014 Second Quarter Report

For the period ended June 30, 2014

## **HIGHLIGHTS**

- Net earnings were \$62.9 million (\$0.78 per share) in the second quarter of 2014, \$14.7 million (\$0.16 per share) higher than the \$48.2 million (\$0.62 per share) in the second quarter of 2013.
- Adjusted earnings before interest, taxes, depreciation and amortization<sup>1,2</sup> ("Adjusted EBITDA") were \$143.0 million in the second quarter of 2014, 44% higher than the \$99.4 million posted in the same period in 2013.
- Distributable cash flow<sup>1,2</sup> was \$84.0 million (\$1.04 per share) in the second quarter of 2014 compared to \$79.3 million (\$1.01 per share) recorded in the second quarter of 2013.
- Keyera's Gathering and Processing business delivered an operating margin<sup>3</sup> of \$64.0 million in the second quarter of 2014, compared to \$38.9 million in the same quarter of 2013. The NGL Infrastructure segment also delivered record operating margin<sup>3</sup> of \$49.0 million in the second quarter of 2014, 68% higher than the \$29.1 million recorded in the second quarter of 2013. Marketing operating margin<sup>3</sup> was \$52.8 million in the second quarter of 2014, compared to \$46.8 million in the second quarter of last year.
- Effective with its May dividend paid in June, Keyera increased its dividend by 7.5%, from \$0.20 to \$0.215 per share per month, or \$2.58 per share annually. This is Keyera's twelfth dividend increase since going public in 2003, representing an 8% compound annual growth rate in dividends per share.
- Keyera acquired an 85% ownership interest in the Cynthia gas plant and various interests in associated assets in west central Alberta, and has been appointed operator.
- Keyera reached an agreement to participate as a 30% non-operating owner in the Enbridge Norlite pipeline. The Norlite pipeline will deliver condensate from Fort Saskatchewan to the Athabasca oil sands.
- Keyera advanced a number of capital projects, including construction of the Rimbey gas plant turbo expander, the deethanizer at Fort Saskatchewan, the condensate stabilizer at the Simonette gas plant and site preparation of the Josephburg terminal.
- Construction of the Twin Rivers pipeline project, with an expanded scope, is scheduled to begin later this year.
- Keyera successfully completed a public offering of 4,312,500 common shares in May, generating gross total proceeds of \$318 million. Net proceeds of the offering will be used to partially fund Keyera's capital growth program, to reduce its short term indebtedness under its credit facilities and for general corporate purposes.
- Total growth capital investment was \$157.0 million in the second quarter of 2014 and \$355.6 million year-to-date.
   Growth capital investment for 2014, excluding acquisitions, is now expected to be between \$700 million and \$800 million.<sup>4</sup>

<sup>&</sup>lt;sup>1</sup> See "Non-GAAP Financial Measures" on page 39 of the MD&A.

<sup>&</sup>lt;sup>2</sup> See page 35 and 36 of the MD&A for a reconciliation of distributable cash flow to cash flow from operating activities and Adjusted EBITDA to net earnings.

<sup>&</sup>lt;sup>3</sup> See note 14 to the accompanying financial statements.

<sup>&</sup>lt;sup>4</sup> See "Capital Expenditures and Acquisitions" on page 33 of the MD&A for further discussion of Keyera's capital investment program.

Summary of Key Measures	Three months ended June 30,		Six month June	
(Thousands of Canadian dollars, except where noted)	2014	2013	2014	2013
Net earnings	62,930	48,173	118,163	71,618
Per share (\$/share) – basic	0.78	0.62	1.47	0.92
Cash flow from operating activities	106,675	49,225	226,168	185,913
Distributable cash flow <sup>1</sup>	84,015	79,259	162,235	162,544
Per share (\$/share)	1.04	1.01	2.02	2.08
Dividends declared	51,044	42,232	98,649	84,306
Per share (\$/share)	0.63	0.54	1.23	1.08
Payout ratio % <sup>1</sup>	61%	53%	61%	52%
Adjusted EBITDA <sup>2</sup>	143,043	99,413	250,790	197,261
Gathering and Processing:				
Gross processing throughput (MMcf/d)	1,358	1,292	1,349	1,265
Net processing throughput (MMcf/d)  NGL Infrastructure:	1,113	1,050	1,107	1,015
Gross processing throughput (Mbbl/d)	118	112	120	113
Net processing throughput (Mbbl/d)	29	33	33	36
Marketing:		00	•	00
Inventory value	193,806	218,100	193,806	218,100
Sales volumes (Bbl/d)	83,000	83,000	91,200	99,800
Acquisitions	114,159	23,101	119,942	27,008
Growth capital expenditures	157,021	45,981	355,619	99,097
Maintenance capital expenditures	39,604	9,498	42,883	11,505
Total capital expenditures	310,784	78,580	518,444	137,610
			As at Ju	ıne 30,
			2014	2013
Long-term debt			1,154,172	636,926
Credit facilities			· · · · · —	170,000
Working capital surplus <sup>3</sup>		_	(319,846)	(175,904)
Net debt		<del>-</del>	834,326	631,022
Common shares outstanding – end of period			83,935	78,307
Weighted average number of shares outstanding – basic			80,196	78,013
Weighted average number of shares outstanding – diluted			80,196	78,497

Notes:

Payout ratio is defined as dividends declared to shareholders divided by distributable cash flow. Payout ratio and distributable cash flow are not standard measures under GAAP. See page 35 for a reconciliation of distributable cash flow to its most closely related GAAP measure.

Adjusted EBITDA is defined as earnings before interest, taxes, depreciation, amortization, accretion, impairment expenses, unrealized gains/losses and any other non-cash items such as gains/losses on the disposal of property, plant and equipment. EBITDA and Adjusted EBITDA are not standard measures under GAAP. See section titled "EBITDA" for a reconciliation of Adjusted EBITDA to its most closely related GAAP measure.

Working capital is defined as current assets less current liabilities.

# Message to Shareholders

Producer demand for liquids-rich gas processing continued to be strong in the second quarter, resulting in increased throughput at many of our facilities during the year. Oil sands developments continue to drive demand for services in our Liquids Business Unit, particularly in the areas of condensate logistics. Our customers continue to see the benefits of Keyera's integrated services from our three business segments. This growth in demand presents us with opportunities to expand our service offering and create value for our customers.

We are pleased with the performance of all three of Keyera's business segments in the second quarter. Strong industry fundamentals contributed to record adjusted EBITDA for the second quarter, 44% higher than the same period last year.

Our Gathering and Processing business reported an operating margin of \$64.0 million, 64% higher than the second quarter of 2013. Strong second quarter results are primarily due to increased throughput at many of our facilities and to recoveries of fees related to turnarounds completed in the quarter. Several of our facilities are operating at or near capacity as a result of the increased drilling in several zones including the Cardium, Spirit River, Glauconite, Montney and Duvernay geological horizons. With some facilities reaching capacity, we are using our pipeline network to deliver volumes to nearby Keyera facilities to accommodate this increased demand for gas processing.

Several pipeline projects are underway that allow us to capture incremental production for delivery to Keyera facilities. Construction resumed on the Wapiti pipeline system in the Deep Basin in June, after spring breakup, and assuming no further delays, we anticipate the 90-kilometre, gathering pipelines to be completed this quarter. We have received regulatory approval for the plant expansion and the condensate stabilizer unit at Simonette and are proceeding with fabrication of these facilities.

The Wilson Creek pipeline and Carlos pipeline offload projects were both completed and brought on-line in the second quarter increasing throughput at the Rimbey gas plant. Regulatory approvals for the Rimbey gas plant turbo expander project were received in the second quarter. Construction is now underway and start up is expected in the first half of 2015. The 400 million cubic feet per day turbo expander will increase recoveries of natural gas liquids (NGLs) from the raw gas stream.

Construction of the Twin Rivers pipeline, that will deliver raw gas to Keyera's Brazeau River and West Pembina gas plants, is scheduled to begin this year. With strong producer interest in this project, in July, we reached an agreement with a producer to extend the pipeline further south along the Keyera network.

All legal challenges relating to the acquisition of the Cynthia gas plant, including rights of first refusal, were resolved in Keyera's favour in the second quarter. On June 11, Keyera was appointed operator of the plant. The facility underwent a scheduled turnaround in May, successfully completing all planned maintenance. Our business development and operations teams are now analyzing options to connect the plant with other Keyera infrastructure in the area.

The Strachan, Caribou, West Pembina and Cynthia gas plants all completed their scheduled four year turnarounds in the second quarter at a total cost to Keyera of approximately \$35 million. These turnarounds provide the opportunity to conduct scheduled cleaning and maintenance of plant equipment in order to operate efficiently and safely in the future.

Our Liquids Business Unit also had a very successful quarter. The Marketing segment reported operating margin of \$52.8 million, compared to \$46.8 million in the second quarter of last year. Margins for iso-octane were strong in the second quarter, due to low feedstock costs, an effective risk management strategy and growth in sales volumes. Growing markets and access to Kinder Morgan's Galena Park rail, storage and marine facility on the Gulf Coast have increased iso-octane sales and allowed Alberta EnviroFuels to operate at close to full capacity in

2014. To serve local markets more efficiently, we are building an iso-octane truck loading facility at the site. Butane was also a significant contributor to Marketing results in the second quarter.

The NGL Infrastructure segment generated operating margin of \$49.0 million, 68% higher than the same quarter in 2013. Increased demand for our storage, fractionation and transportation services were the primary drivers for this increase. Increased liquids-rich drilling activity has driven growth in demand for our fractionation, storage and transportation services. A number of projects are underway to address this demand at our Fort Saskatchewan complex. We continue to make progress on the construction of our 30,000 barrel per day de-ethanizer unit and expect the de-ethanizer to be operational by the first quarter of 2015. The total gross cost of the project is now estimated to be approximately \$200 million. We are awaiting regulatory approval to also add 35,000 barrels per day of fractionation capacity at the site, and, assuming timely receipt of approvals, we are targeting startup of the new fractionator in early 2016.

Expansion of our storage facilities on site continues, with our 13<sup>th</sup> and 14<sup>th</sup> underground storage caverns currently under development. We anticipate the 13<sup>th</sup> cavern will be completed in the third quarter of 2015, and that the 14<sup>th</sup> cavern will be put into service in 2017. Construction of the fourth brine pond on site continues and is expected to be operational later this year. These expansions at Fort Saskatchewan address producers' needs for these services, supporting their liquids-rich drilling programs and enhancing the value of their NGL production.

In July, the Kinder Morgan Cochin pipeline was commissioned and we began receiving condensate from the pipeline at our Fort Saskatchewan facility. At present, Keyera is the only receipt point for product delivered on the Cochin pipeline. As the Cochin pipeline no longer handles propane, Keyera is developing a rail loading terminal at Josephburg to help address the need for propane egress out of Alberta. Engineering design of phase one of this project is ongoing and site preparation is currently underway.

In May, we announced that we would be participating as a 30% non-operating owner with Enbridge in the Norlite pipeline. The Norlite pipeline will deliver condensate from Fort Saskatchewan to the Athabasca oil sands, providing oil sands producers with access to the condensate needed to dilute bitumen produced in the area. The scope of the project has increased to a 24-inch diameter pipeline and, subject to regulatory and other approvals as well as finalization of scope, Enbridge estimates that Norlite will be completed in 2017 at an estimated cost of approximately \$1.4 billion.

Work is progressing well at our Alberta Crude Terminal, a 50/50 joint venture with Kinder Morgan that is adjacent to our Alberta Diluent Terminal in Edmonton. With the commissioning of new pipelines connecting these rail facilities with our Edmonton Terminal, we were able to begin loading crude oil onto rail cars in August. Full commissioning of the site is expected later this year. Upon completion, the facility is expected to have a capacity of approximately 40,000 barrels per day.

We are on target to execute our biggest capital spending program ever and now estimate that our capital investment in 2014 will be between \$700 million and \$800 million. These projects complement our existing assets and meet the growing needs of our customers. Keyera, like others in our industry, is facing challenges completing these projects on time and on budget, given the constraints associated with the high level of activity currently underway in Alberta. Successful project execution is critical to Keyera's success and we continue to devote considerable time and attention in order to accomplish this.

I am excited about the opportunities I see ahead for Keyera. Strong market fundamentals, combined with our new business opportunities, offer the potential for continued growth in the future. On behalf of Keyera's directors and management team, thank you for your continued support.

Jim V. Bertram

Chief Executive Officer Keyera Corp.

## Management's Discussion and Analysis

The following management's discussion and analysis ("MD&A") was prepared as of August 6, 2014, and is a review of the results of operations and the liquidity and capital resources of Keyera Corp. and its subsidiaries (collectively "Keyera"). The MD&A should be read in conjunction with the accompanying condensed interim unaudited consolidated financial statements ("accompanying financial statements") of Keyera Corp. for the three and six months ended June 30, 2014, and the notes thereto as well as the audited consolidated financial statements of Keyera Corp. for the year ended December 31, 2013, and the related MD&A. The accompanying financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") also referred to as GAAP, and are stated in Canadian dollars. Additional information related to Keyera, including its Annual Information Form, is available on SEDAR at <a href="www.sedar.com">www.sedar.com</a> or on Keyera's website at <a href="www.keyera.com">www.keyera.com</a>.

This MD&A contains non-GAAP measures and forward looking statements and readers are cautioned that the MD&A should be read in conjunction with Keyera's disclosure under "NON-GAAP FINANCIAL MEASURES" and "FORWARD LOOKING STATEMENTS" included at the end of this MD&A.

## **Keyera's Business**

Keyera operates one of the largest natural gas midstream businesses in Canada. Midstream entities operate in the oil and gas sector between the upstream sector, which includes oil and gas exploration and production businesses, and the downstream sector, which includes the refining, distribution and retail marketing of finished products. Keyera is organized into two integrated business units:

- Gathering and Processing Business Unit Keyera owns and operates raw gas gathering pipelines and
  processing plants, which collect and process raw natural gas, remove waste products and separate the
  economic components before the sales gas is injected into long-distance pipeline systems for transportation to
  end-use markets.
- 2. Liquids Business Unit, consisting of the following operating segments:

NGL Infrastructure – Keyera owns and operates a network of facilities for the processing, storage and transportation of the by-products of natural gas processing, including natural gas liquids ("NGLs") such as ethane, propane, butane and condensate. In addition, this segment includes Keyera's iso-octane facilities also referred to as Alberta Envirofuels ("AEF").

Marketing – Keyera markets a range of products associated with its two infrastructure business lines, primarily propane, butane, condensate and iso-octane, and also engages in crude oil midstream activities.

#### **CONSOLIDATED FINANCIAL RESULTS**

The following table highlights some of the key consolidated financial results for the three and six months ended June 30, 2014 and 2013:

	Three months ended June 30,			nths ended une 30,
(Thousands of Canadian dollars, except per share data)	2014	2013	2014	2013
Net earnings	62,930	48,173	118,163	71,618
Net earnings per share (basic)	0.78	0.62	1.47	0.92
Total operating margin <sup>1</sup>	166,172	117,071	292,907	211,102
Adjusted EBITDA <sup>2</sup>	143,043	99,413	250,790	197,261
Cash flow from operating activities	106,675	49,225	226,168	185,913
Distributable cash flow <sup>3</sup>	84,015	79,259	162,235	162,544
Distributable cash flow per share <sup>3</sup> (basic)	1.04	1.01	2.02	2.08
Dividends declared	51,044	42,232	98,649	84,306
Dividends declared per share	0.63	0.54	1.23	1.08

Notes:

Keyera recorded another strong quarter of financial results for the three months ended June 30, 2014. All key financial measures were higher in the second quarter of 2014 compared to the same period last year.

## **Net Earnings**

For the three months ended June 30, 2014, net earnings were \$14.8 million higher than the same period in 2013, primarily due to higher operating margin from all business segments. Partly offsetting the higher operating margin were the following factors:

- a net foreign currency non-cash loss of \$13.7 million in 2014 compared to a non-cash gain of \$2.0 million in the same period last year;
- higher depreciation charges resulting from the continued growth in Keyera's asset base;
- higher general and administrative costs due to increased staffing levels necessary to support the growth in Keyera's underlying business; and
- higher long-term incentive plan expense associated with the growth in Keyera's share price.

Total operating margin refers to total operating revenues less total operating expenses and general and administrative expenses associated with the Marketing segment. See note 14, of the accompanying financial statements.

Adjusted EBITDA is defined as earnings before interest, taxes, depreciation, amortization, accretion, impairment expenses, unrealized gains/losses and any other non-cash items such as gains/losses on the disposal of property, plant and equipment. Adjusted EBITDA is not a standard measure under GAAP. See section titled "EBITDA" for a reconciliation of Adjusted EBITDA to its most closely related GAAP measure.

<sup>&</sup>lt;sup>3</sup> Distributable cash flow is not a standard measure under GAAP. See the section titled, "Dividends: Distributable Cash Flow", for a reconciliation of distributable cash flow to its most closely related GAAP measure.

On a year-to-date basis, net earnings were \$46.5 million higher than the same period in 2013, largely due to significantly higher operating margin from all segments of the business. The higher operating margin in 2014 was partly offset by: i) higher depreciation charges; ii) higher income tax expense; and iii) higher general and administrative and long-term incentive plan costs compared to the prior year.

The section of this MD&A titled, "Non-Operating Expenses and Other Income" provides more information related to these charges.

## **Operating Margin**

Keyera posted outstanding operating results in the second quarter of 2014, driven by the strong performance of all business units. Operating margin for the three and six months ended June 30, 2014, was \$49.1 million and \$81.8 million higher than the same periods last year, largely due to the following factors:

- robust drilling activity around several of Keyera's core gas plants, including the Rimbey, Brazeau River and Minnehik Buck Lake gas plants, that has led to significant increases in throughput at those facilities;
- growth in demand for fractionation, storage, transportation and diluent handling services in the NGL Infrastructure business; and
- strong margins from the sale of iso-octane resulting from low butane feedstock prices, higher sales volumes and an effective risk management program.

Refer to the section titled, "Segmented Results of Operations" for more information on operating results by segment.

## **Cash Flow Metrics**

Cash flow metrics were also strong in the second quarter of 2014. For the three and six months ended June 30, 2014, cash flow from operating activities was \$57.5 million and \$40.3 million higher than the same periods last year, primarily due to the growth in demand for services in Keyera's fee-for-service segments (Gathering and Processing and NGL Infrastructure). This demand has primarily resulted in growing throughput at several of Keyera's core gas plants, as well as higher utilization and rates for storage, fractionation and transportation services.

Distributable cash flow for the three months ended June 30, 2014 was \$84.0 million, \$4.8 million higher than the same period last year. On a year-to-date basis, distributable cash flow was \$162.2 million, virtually unchanged from the same period in 2013. These strong results were achieved despite higher maintenance capital charges and higher cash taxes in 2014. Four major scheduled turnarounds were completed in the second quarter of 2014 at a total cost of approximately \$35 million, which is deducted when determining distributable cash flow. This is compared to turnaround costs of approximately \$5 million recorded in the second quarter of last year. In addition, cash taxes were \$6.8 million and \$16.0 million for the three and six months ended June 30, 2014, compared to \$0.5 million and \$1.1 million of cash taxes in the same periods of 2013.

#### SEGMENTED RESULTS OF OPERATIONS

Keyera is organized into two integrated businesses: the Gathering and Processing and the Liquids Business Unit. The Liquids Business Unit consists of the NGL Infrastructure and Marketing segments. A complete description of Keyera's businesses by segment can be found in Keyera's Annual Information Form, which is available at <a href="https://www.sedar.com">www.sedar.com</a>.

The discussion of the results of operations for each of the operating segments focuses on operating margin. Operating margin refers to operating revenues less operating expenses and does not include the elimination of intersegment transactions. Management believes operating margin provides an accurate portrayal of operating profitability by segment. Keyera's Gathering and Processing and NGL Infrastructure segments charge Keyera's

Marketing segment for the use of facilities at market rates. These segment measures of profitability for the three and six months ended June 30, 2014 and 2013 are reported in note 14, Segment Information, of the accompanying financial statements.

## **Gathering and Processing**

Keyera has interests in 16 gas plants in western Canada, of which it operates 15, making it one of the largest gas processors in Alberta. The Gathering and Processing segment includes raw gas gathering systems and processing plants strategically located in the natural gas production areas on the western side of the Western Canada Sedimentary Basin ("WCSB"). Several of the gas plants are interconnected by raw gas gathering pipelines, allowing raw gas to be directed to the gas plant best suited to process the gas. Keyera's facilities and gathering systems collectively constitute a network that is well positioned to serve drilling and production activity in the WCSB.

Operating margin for the Gathering and Processing segment was as follows:

Operating Margin and Throughput Information		nths ended ne 30,		hs ended ne 30,
(Thousands of Canadian dollars)	2014	2013	2014	2013
Revenue including inter-segment				
transactions	113,524	90,727	205,969	168,775
Operating expenses	(49,543)	(51,791)	(93,734)	(89,938)
Operating margin	63,981	38,936	112,235	78,837
Gross processing throughput – (MMcfd/d)	1,358	1,292	1,349	1,265
Net processing throughput <sup>1</sup> – (MMcf/d)	1,113	1,050	1,107	1,015

Net processing throughput refers to Keyera's share of raw gas processed at its processing facilities.

## Operating Margin and Revenues

The Gathering and Processing segment posted outstanding financial results in the second quarter of 2014 largely driven by higher throughput at several core gas plants. Operating margin for the three and six months ended June 30, 2014 was \$25.0 million and \$33.4 million higher than the same periods in 2013. The higher operating margin in 2014 compared to the same periods last year was largely due to the following factors:

- higher throughput at the Rimbey, Simonette, Brazeau River and Minnehik Buck Lake gas plants resulting from strong drilling activity in the areas surrounding these facilities;
- higher revenues relating to fees charged for the use of Keyera's road at Simonette of which approximately \$3 million related to prior periods;
- approximately \$6 million in higher revenues recorded in the second quarter relating to the recovery of costs associated with the turnarounds completed at the Strachan, Caribou and West Pembina gas plants. Turnaround costs are capitalized for accounting purposes but are recoverable as operating fee revenue over a period of time; and
- approximately \$5 million of incremental revenue recorded for the recovery of turnaround costs at the Cynthia gas plant. Keyera's Gathering and Processing segment recovered the full estimated amount of the turnaround at the Cynthia gas plant in the second quarter. The offsetting expense is recorded in Keyera's Corporate and Other operating segment.

Operating margin in the first six months of 2013 was unusually low due to lower throughput at the Simonette gas plant due to regulatory restrictions requiring the facility to curtail inlet volumes. The curtailment related to difficulties the facility had experienced in meeting its licensed sulphur recovery levels in prior quarters. The curtailment period ended on May 9, 2013.

Gathering and Processing revenues for the three and six months ended June 30, 2014 were \$22.8 million and \$37.2 million higher than the same periods in 2013. The higher revenues were largely due to the same factors that contributed to higher operating margin in the periods.

## Gathering and Processing Activity

Drilling activity continued to increase around several of Keyera's core gas plants in the second quarter of 2014, as producers target gas containing high levels of NGLs. Overall, gross processing throughput for the three and six months ended June 30, 2014 was 1,358 million cubic feet per day and 1,349 million cubic feet per day, an increase of 5% and 7% over the same periods in 2013. Throughput was higher despite four maintenance turnarounds being completed in the second quarter and the turnaround at the Strachan gas plant taking longer than planned. The outage at Strachan was partly mitigated by Keyera's ability to divert volumes to certain other inter-connected gas plants for processing. With the completion of the turnaround, the Strachan facility was operating near its capacity at the end of the quarter. Throughput was also higher in 2014 due to incremental volumes from the Cynthia gas plant.

Throughput continues to be particularly robust at the Rimbey gas plant, as the Wilson Creek gathering system and the Carlos Offload pipelines began delivering gas to the plant in the second quarter. In addition, the Minnehik Buck Lake gas plant operated near licensed capacity in the second quarter, and volumes at the Brazeau River gas plant increased by 37% in the first half of 2014 compared to the same period last year.

Throughput was unusually low in the first four months of 2013 due to the curtailment of inlet volumes at the Simonette facility. Keyera is continuing to manage throughput at the Simonette gas plant in an effort to optimize sulphur and NGL recoveries. Expansion projects at the plant and the completion of the Wapiti pipeline system are expected to be completed later this year, and should allow Keyera to accept increased volumes at the facility.

In response to the growth in liquids-rich gas and NGLs being delivered to the Rimbey gas plant, Keyera plans to expand the plant's fractionation and NGL truck offload capacity. These expansions are expected to add approximately 6,900 barrels per day of fractionation capacity and between 6,300 and 9,400 barrels per day of additional offload capacity at the NGL truck offload rack. These expansions are anticipated to cost approximately \$20 million and are expected to be operational in the second quarter of 2015, assuming construction proceeds as planned.

On May 1, 2014, Keyera closed a transaction with a third party to acquire the following assets:

- an 85% ownership interest in the Cynthia gas plant, along with the corresponding working interest in lands from which gas is produced into the plant;
- an additional 4.6% ownership interest in the Bigoray gas plant (bringing its ownership in that plant to 100%), along with certain associated reserves which produce into the plant; and
- varying ownership interests in certain associated oil batteries, compressors and gathering pipelines.

The acquired reserves are all from the Nisku formation in Alberta. At the time of closing the transaction, there was a dispute with a third party claiming certain rights of first refusal. Litigation associated with this claim concluded in the second quarter and resulted in the successful acquisition of the assets identified above for total consideration of approximately \$113 million. Keyera has been appointed operator of the gas plant and associated facilities. Keyera is actively working on a plan to integrate the Cynthia gas plant and associated assets into its existing system of gathering and processing assets.

The reserves and production are not material to Keyera's business and do not have a material effect on its financial results. Accordingly, the income from the reserves and production have been reported in the Corporate and Other operating segment. It is normal practice at facilities operating under a flow-through operating cost model to charge a fee to customers that represents the proportionate share of turnaround and operating costs. In the second quarter, the

Gathering and Processing segment charged a fee representing a proportionate share of the Cynthia gas plant turnaround and operating costs to the Corporate and Other segment, which in this case is considered to be one of the Cynthia gas plant's customers.

In the first quarter of 2014, Keyera acquired an incremental 1.8% ownership interest in the Strachan gas plant, bringing Keyera's ownership in that facility to 100%. Keyera also acquired additional 0.6% and 0.5% ownership interests in the Brazeau River and Rimbey gas plants, respectively.

Earlier in the year, Keyera was successful in developing definitive agreements with producers to underpin the construction of the Twin Rivers pipeline, a 12-inch diameter, 20-kilometre raw gas pipeline that is expected to bring gas to the Brazeau River gas plant from the southeast. In July, Keyera entered into another long-term, fee-for-service agreement with a major producer to underpin phase two of the Twin Rivers pipeline project. Phase two involves extending the Twin Rivers pipeline further southeast of the Brazeau River gas plant. The extension is expected to be approximately 25 kilometres in length. Keyera also expects to make modifications to the existing gathering systems so that raw gas from the Twin Rivers capture area can also be delivered to the West Pembina gas plant for processing.

In 2013, Keyera entered into a 50/50 joint venture with Sulvaris Inc ("Sulvaris") to develop a sulphur handling fertilizer production facility at the Strachan gas plant. Once constructed, Keyera will be the operator of the facility and will also supply ancillary services to the joint venture on a fee-for-service basis. The original gross cost estimate for the facility was approximately \$50 million. In the second quarter of 2014, Keyera received a revised facility cost estimate from Sulvaris in the amount of approximately \$115 million, significantly higher than the original estimate. Keyera has reviewed the revised cost estimate and economics for this project and, because the fee structure allows for certain recoveries of capital cost, the economics remain attractive. As a result, Keyera has decided to proceed with this project, subject to Sulvaris obtaining appropriate financing. The facility is expected to be operational in the second half of 2015.

The following is a status update of previously announced major projects in the Gathering and Processing segment:

Facility/Area	Project Name and Description	Project Status Update
Simonette	Wapiti pipeline system: construction of two 90-kilometre pipelines (a 12-inch sour gas gathering pipeline and 6-inch condensate pipeline) from the Wapiti region of Northwest Alberta to the Simonette gas plant.	Construction of the Wapiti pipeline resumed with the onset of warmer, dry weather. The pipeline is expected to be complete in the third quarter of 2014. The total estimated cost for this pipeline system is approximately \$180 million.
Simonette	Simonette gas plant expansion: i) addition of a refrigeration train to increase the raw gas handling capacity by 100 million cubic feet per day; and  ii) construction of condensate stabilization facilities to handle the expected growth in condensate volumes being delivered to the plant.	<ul> <li>i) Regulatory approval for the refrigeration capacity expansion was received in August, and is expected to be complete in the second half of this year.</li> <li>ii) Regulatory approvals have been received for the condensate stabilizer, fabrication of equipment is progressing and on-site construction has commenced.</li> <li>The total estimated cost for both projects is approximately \$95 million.</li> </ul>
Rimbey	Rimbey Turbo Expander: addition of a 400 million cubic feet per day turbo expander designed to extract up to 20,000 barrels per day of ethane.	Regulatory approval was received for this project in April and construction ramped up in the second quarter. The turbo expander is expected to be operational in the first half of 2015. The total estimated cost for this project is approximately \$210 million.
Rimbey	Carlos Pipeline Offload: construction of two 25-kilometre pipelines (an 8-inch raw gas pipeline and a 6-inch condensate pipeline) to deliver raw gas and condensate to the Rimbey gas plant.	Construction of the pipelines was completed in April and they are now in service. The cost of this gathering system was approximately \$23 million.
Rimbey	Wilson Creek gathering system: construction of two 30-kilometre pipelines (a 12-inch raw gas pipeline and a 6-inch condensate pipeline) to deliver raw gas and condensate to Rimbey from west of the plant.	Construction of the pipelines was completed in April and they began service in June. The cost of this gathering system was approximately \$26 million.

Facility/Area	Project Name and Description	Project Status Update
Strachan	Sulphur projects: i) A 50/50 joint venture with Sulvaris that involves the construction of a sulphur handling fertilizer production facility at the Strachan gas plant site.  ii) A long-term, fee-for-service agreement with Suncor to provide sulphur handling and forming services at the Strachan gas plant. This project involves the replacement of the existing sulphur forming facility with a new 1,500 tonne per day sulphur forming and degassing unit, expanding the molten sulphur rail off-loading capability and adding additional storage capacity to the site.	<ul> <li>i) Keyera received a revised cost estimate for the sulphur handling fertilizer production facility in the second quarter. The gross estimated cost for the facility is now expected to be \$115 million, up from the original estimate of \$50 million. Keyera has reviewed the revised economics for this project and believes that they remain attractive. Keyera has decided to proceed with this project, subject to Sulvaris obtaining appropriate financing, and the facility is expected to be operational in the second half of 2015.</li> <li>ii) Current cost estimates for the sulphur forming facilities and associated modifications at the plant are estimated to be approximately \$60 million, up from the initial estimate of \$40 million. Keyera and Suncor are evaluating the project based on the higher cost estimate.</li> </ul>
Brazeau River/ West Pembina	Twin Rivers pipeline project: phase one consists of a 20-kilometre, 12-inch gathering system that will deliver raw gas to Keyera's Brazeau River gas plant. Phase two involves extending the Twin Rivers pipeline further southeast of the Brazeau River gas plant, approximately 25-kilometres. In addition, modifications are expected to be made to existing gathering systems so that raw gas from the capture area could also be delivered to the West Pembina gas plant for processing.	Construction of the pipeline is expected to begin later this year. The total estimated cost of this project is expected to be approximately \$80 million. Phase one is anticipated to be operational in the first quarter of 2015 and phase two is expected to be operational in the second quarter of 2015.

Estimated completion times for the projects discussed above assume that construction proceeds as planned and where required, that regulatory approvals are received on a timely basis. Refer to the section of this MD&A, "Forward Looking Information", for more information on factors that could affect the development of these projects. For more detailed information relating to these projects, readers are referred to Keyera's 2013 year end MD&A available on SEDAR at www.sedar.com.

Maintenance turnarounds were completed in the second quarter of 2014 at the following gas plants:

Facility/Area	Duration of Turnaround	Approximate Cost of Turnaround (Keyera's Share)	Period Over Which Costs Are Recovered
Strachan	Duration of turnaround was three weeks, one week longer than planned due to unexpected repair work and certain pieces of equipment requiring more cleaning than expected.	\$18 million	Costs are expected to be recovered through higher operating fee revenue over a period of two years.
West Pembina	Two weeks	\$3 million	Costs are expected to be recovered over a period of four years.
Caribou	Two weeks	\$9 million	Approximately \$3 million of the total costs were recovered in the current quarter as higher operating fee revenue. The remaining portion of the turnaround costs will not be recovered, as that portion of the throughput is processed under fixed fee arrangements.
Cynthia	Three weeks	\$5 million	The full amount of the turnaround was recovered in the current period. Since Keyera's Corporate and Other segment, which includes the production from the Cynthia reserves, is considered to be one of the plant's customers, Keyera's portion of the cost of the turnaround was charged to that segment and is recorded there as an expense.

Turnaround costs as at June 30, 2014 were substantially based on estimates. Actual costs may differ from what has been estimated when actual invoices are received. In the second quarter of 2013, turnarounds were completed at two of Keyera's smaller gas plants, Pembina North and Paddle River, at a combined cost of approximately \$5 million.

The costs associated with maintenance turnarounds are capitalized for accounting purposes and do not have an effect on operating expenses in the Gathering and Processing segment. However, as many of Keyera's facilities follow a flow-through operating cost structure, the cost of turnarounds will be recovered through higher operating fee revenue. Keyera expects to recover the majority of turnaround costs over varying periods depending on the fee arrangement at each plant. Distributable cash flow is reduced by Keyera's share of the cost of the turnarounds, as these costs are included in its financial results as maintenance capital expenditures.

The Simonette gas plant completed a 10-day outage in the second quarter of 2014 in order to debottleneck certain parts of the facility. A second 10-day outage is also expected in the third quarter to complete further work associated with the plant expansion at Simonette. A 10-day outage has been scheduled at the Rimbey gas plant in the third quarter in order to complete required tie-ins associated with the turbo expander project. All maintenance turnarounds scheduled for 2014 have been completed.

#### **NGL** Infrastructure

The NGL Infrastructure segment provides gathering, fractionation, storage, transportation and terminalling services for NGLs and crude oil and produces iso-octane. These services are provided to customers through an extensive network of facilities, including the following assets:

- underground NGL storage caverns;
- NGL fractionation facilities;
- NGL and crude oil pipelines;
- pipeline, rail and truck terminals; and
- the AEF facility.

The AEF facility has the capacity to produce up to 13,600 barrels per day of iso-octane. Iso-octane is a low vapour pressure, high octane gasoline blending component. AEF uses butane as the primary feedstock to produce iso-octane. As a result, AEF's business creates positive synergies with Keyera's Marketing business, which purchases, handles and sells large volumes of butane.

Most of Keyera's NGL Infrastructure assets are located in, or connected to, the Edmonton/Fort Saskatchewan area in Alberta, one of four key energy hubs in North America. A significant portion of the NGL production from Alberta raw gas processing plants is delivered into the Edmonton/Fort Saskatchewan area via multiple NGL gathering systems for fractionation into specification products and delivery to market. Keyera's underground storage caverns at Fort Saskatchewan are used to store NGL mix and specification products. For example, propane can be stored in the summer months in order to meet winter demand; condensate can be stored to meet the diluent supply needs of the oil sands sector; and butane can be stored to meet the needs for blending and feedstock needs for the production of iso-octane. These assets also support Keyera's Marketing segment, providing the ability to source, transport, process, store and deliver products across North America. A portion of the revenues earned by this segment relates to services provided to Keyera's Marketing segment. All of the revenues associated with the AEF facility relate to processing services provided to the Marketing segment for the production of iso-octane.

Operating margin for the NGL Infrastructure segment was as follows:

Operating Margin	Three months ended June 30,			
(Thousands of Canadian dollars)	2014	2013	2014	2013
Revenue including inter-segment				_
transactions	75,034	54,398	144,214	104,218
Operating expenses	(26,403)	(25,146)	(56,575)	(46,799)
Unrealized gain (loss) on electricity and				
natural gas contracts	324	(126)	366	720
Total operating expenses	(26,079)	(25,272)	(56,209)	(46,079)
Operating margin	48,955	29,126	88,005	58,139

#### Operating Margin and Revenues

For the quarter ended June 30, 2014, the NGL Infrastructure segment posted financial results that set another record operating margin. Operating margin increased by \$19.8 million and \$29.9 million for the three and six months ended June 30, 2014 compared to the same periods in 2013. This increase was primarily due to the following factors:

- higher fees for NGL fractionation and storage services, resulting from continued strong demand for these services;
- higher volumes and tariffs on the Fort Saskatchewan pipelines, as well as an increase in volumes on the Fort Saskatchewan Condensate System;

- higher fees charged to the Marketing segment for the production of iso-octane, due to higher production rates at AEF; and
- incremental margins from the South Cheecham rail and truck terminal, which commenced operation in October 2013.

Operating margin in the second quarter of 2013 was unusually low as the AEF facility was taken off-line in mid-June for unscheduled repair work. This also resulted in lower revenue charged to the Marketing segment due to lower production in the month of June 2013.

NGL Infrastructure revenues for the three and six months ended June 30, 2014, were \$20.6 million and \$40.0 million higher compared to the same periods last year, largely due to the same factors that contributed to higher operating margin.

## NGL Infrastructure Activity

Demand for fractionation, storage and transportation services was strong in the first half of 2014. Assuming liquids rich drilling and oil sands development continue, demand for these services is expected to remain strong for the remainder of the year. In January 2014, Keyera announced an expansion at its NGL fractionation and storage facility in Fort Saskatchewan. The project will involve more than doubling the facility's existing C3+ mix fractionation capacity from 30,000 barrels per day to 65,000 barrels per day. Keyera is pleased with the success it has had contracting volumes for this expansion. The targeted completion for this expansion is the first quarter of 2016, assuming timely receipt of regulatory approvals and construction proceeding as planned.

In May, Keyera announced that it had reached agreement with Enbridge Pipelines (Athabasca) Inc. ("Enbridge") to participate in the Norlite Pipeline as a 30% non-operating owner. The Norlite pipeline will be a diluent transportation pipeline delivering condensate from the Fort Saskatchewan area to the Athabasca oil sands region in northeast Alberta. Enbridge will construct and operate the pipeline and anticipates having it in service in 2017. The scope of the project has increased to a 24-inch diameter pipeline, which will provide an initial capacity of approximately 224,000 barrels per day of diluent, with the potential to be further expanded to approximately 400,000 barrels per day of capacity with the addition of pump stations. Subject to regulatory and other approvals as well as finalization of scope, Enbridge estimates that Norlite will be completed at an estimated cost of approximately \$1.4 billion. Keyera's diluent transportation system in the Fort Saskatchewan area will deliver product into the Norlite Pipeline, providing the Norlite shippers with access to multiple sources of diluent supply.

Demand for diluent handling services continues to grow in Alberta. In the first quarter of 2014, Keyera entered into a long-term, take-or-pay and fee-for-service agreement with Cenovus Energy Inc. ("Cenovus") to provide diluent handling services in the Edmonton/Fort Saskatchewan area effective January 1, 2014. Under the terms of this agreement, Keyera provides diluent transportation services and diluent storage services that may increase up to the equivalent of approximately three storage caverns by 2018. The transportation services will be provided on Keyera's Fort Saskatchewan Condensate System between various diluent supply sources and certain delivery points in the Edmonton/Fort Saskatchewan area.

In the first quarter, Keyera completed construction of a connection between its Fort Saskatchewan site and Kinder Morgan's Cochin pipeline and began delivering the linefill required for the pipeline in April. The installation of pumps and other necessary receipt facilities for this connection was completed in the second quarter and Keyera began receiving condensate from the pipeline in July. The connection to the Cochin pipeline provides Keyera's customers with another source of diluent and, because Keyera is currently the only receipt point for condensate delivered into Alberta on the Cochin pipeline, all volumes shipped will pass through Keyera's condensate network in Fort Saskatchewan.

In order to meet the growing demand for diluent storage, Keyera is continuing to add storage caverns at its facility in Fort Saskatchewan. The thirteenth and fourteenth underground storage caverns on the site are currently under

development. Based on Keyera's development plans at Fort Saskatchewan, the next phase of cavern development could add approximately four million barrels of additional storage capacity at the site. As part of this program, Keyera expects to begin drilling its fifteenth cavern later this year.

The AEF facility operated close to capacity in the first half of 2014. In order to increase rail loading capacity for iso-octane, Keyera completed modifications at the Edmonton Terminal to enable iso-octane to be loaded at additional rail spots. These modifications were completed in the second quarter of 2014.

The following is a status update of previously announced major projects in the NGL Infrastructure segment:

Facility/Area	Project Name and Description	Project Status Update
Keyera Fort Saskatchewan	<b>De-ethanizer Project:</b> construction of a 30,000 barrel per day C2+ mix fractionation and storage facility in Fort Saskatchewan.	All major pieces of equipment have been installed on site and mechanical work continued in the second quarter of 2014. The total gross cost for the project is now estimated to be approximately \$200 million (Keyera's share of the project is \$155 million) and it is anticipated to be operational by the first quarter of 2015.
Keyera Fort Saskatchewan	NGL Fractionation and Storage Expansion: construction of a 35,000 barrel per day C3+ mix fractionation facility, more than doubling the facility's existing capacity to 65,000 barrels per day. The project includes the construction of new receipt facilities, operational storage and pipeline connections.	Detailed engineering work continued in the second quarter of 2014. The estimated total gross cost for the project is approximately \$230 million with Keyera's share being approximately \$175 million.
Keyera Fort Saskatchewan	Underground Storage Development: development of the thirteenth and fourteenth underground storage caverns and the construction of a new brine pond.	Washing of the thirteenth cavern continued in the second quarter and is expected to be in service by the third quarter of 2015. Drilling of the well bore for the fourteenth cavern was completed and washing is expected to begin later this year. The new brine pond is substantially complete and is expected to be put into service in 2014.
Josephburg	Josephburg Rail Terminal: construction of a propane rail loading terminal at Josephburg, located near Keyera's Fort Saskatchewan fractionation and storage facility. The terminal will facilitate propane movements out of western Canada by rail, a service that is becoming increasingly necessary with Kinder Morgan's decision to change service on its Cochin pipeline from propane export to condensate import.	Civil engineering work commenced in the second quarter. The estimated cost of this project is approximately \$95 million and the terminal is expected to be operational by mid-2015.

Facility/Area	Project Name and Description	Project Status Update
Edmonton	Alberta Crude Terminal ("ACT"): a 50/50 joint venture with Kinder Morgan to build a crude oil rail loading facility in Edmonton. The first phase of the terminal will have 20 loading spots capable of loading up to approximately 40,000 barrels per day of crude oil.	Construction of the 12-inch condensate pipeline connecting ADT to Keyera's Fort Saskatchewan Pipeline System was completed in the second quarter. This will allow crude oil to be loaded onto rail cars using loading spots on the ADT site. Start-up of ACT is expected in the third quarter at limited capacity, with full operations expected in the fourth quarter of 2014. The estimated cost of this project to Keyera is approximately \$75 million, including the land acquired in 2013. Keyera is in discussions with parties interested in securing capacity for the second phase of development at ACT.
Hull	Hull Terminal: refurbishing a rail and truck terminal located in Hull, Texas that will be used to handle NGL mix, propane, butane and iso-butane.	Refurbishment of the terminal is nearing completion. The terminal is now expected to be operational in the third quarter at a total cost of approximately \$45 million, including the initial acquisition cost of the terminal in 2012.

The estimated completion times for the projects described above assume construction proceeds as planned and, where applicable, that regulatory approval is obtained in a timely basis. Refer to the section of this MD&A, "Forward Looking Information", for more information on factors that could affect the development of these projects.

#### Marketing

The Marketing segment is focused on the distribution and sale of products associated with Keyera's facilities, including NGLs, crude oil, iso-octane and sulphur. Keyera markets products acquired through processing arrangements, term supply agreements and other purchase transactions. Most NGL volumes are purchased under one-year supply contracts. In addition, Keyera has long-term supply arrangements with major producers that provide a portion of its NGL supply. Keyera may also source additional condensate or butane when market conditions and associated sales contracts are favourable. When this occurs, these products may be delivered in current or future periods and may be held in storage until sold or consumed.

Keyera negotiates sales contracts with customers in Canada and the U.S. based on the volumes it has contracted to purchase. In the case of condensate sales, the majority of the product is sold to customers in Alberta shortly after it is purchased. Butane is used as the primary feedstock in the production of iso-octane at Keyera's AEF facility and therefore a significant portion of the contracted butane supply is retained for Keyera's own use, and the balance is generally sold into the Alberta market shortly after it is purchased.

Propane markets, in contrast, are more seasonal and geographically diverse. Keyera sells propane in various North American markets, often where the only option for delivery is via rail car or truck. Keyera is well positioned to serve these markets due to its extensive infrastructure and rail logistics expertise. Further, because demand for propane is historically significantly higher in the winter, Keyera can utilize its NGL storage facilities to build an inventory of propane during the summer months when prices are typically lower in order to fulfill winter term sales commitments.

Keyera manages its NGL supply and sales portfolio by monitoring its inventory position and purchase and sale commitments. Nevertheless, the Marketing business is exposed to commodity price fluctuations arising between the time contracted volumes are purchased and the time they are sold, and pricing differentials between different geographic locations. These risks are managed by purchasing and selling product at prices based on similar indices or benchmarks, and through physical and financial contracts that include energy related forward contracts, price swaps and forward currency contracts. A more detailed description of the risks associated with the Marketing segment is available in Keyera's Annual Information Form, which is available at <a href="https://www.sedar.com">www.sedar.com</a>.

The primary markets for iso-octane are in California, British Columbia, Alberta and the Gulf Coast. Plant production volumes can be managed to correspond with contracted and spot sales opportunities. However, iso-octane inventory may fluctuate depending on market conditions and apportionment issues on the Kinder Morgan Trans Mountain pipeline system, which is currently a key link for transporting iso-octane to west coast markets. Demand for iso-octane is seasonal with higher demand in the summer months. There can be significant variability in iso-octane margins. As with Keyera's other marketing activities, there are strategies available to try to mitigate the risks associated with the commodity exposure, including the use of financial contracts. The section of this MD&A titled, "Risk Management" provides more information on the risks associated with the sale of iso-octane and Keyera's related hedging strategy.

Overall, the integration of Keyera's business lines means that its Marketing segment can draw on the resources available through its two facilities segments (NGL Infrastructure and Gathering and Processing), including access to NGL supply and key fractionation, storage and transportation infrastructure and logistics expertise.

Operating margin for the Marketing segment was as follows:

Operating Margin and Sales Volumes Information	Three months ended June 30,		Six months ended June 30,	
(Thousands of Canadian dollars)	2014	2013	2014	2013
Revenue Operating expenses including inter-segment	735,513	682,700	1,576,818	1,380,238
transactions	(682,722)	(635,883)	(1,487,079)	(1,309,497)
Operating margin	52,791	46,817	89,739	70,741
Sales volumes (Bbl/d)	83,000	83,000	91,200	99,800

Composition of Marketing Revenue	Three months ended June 30,			iths ended ine 30,
(Thousands of Canadian dollars)	2014	2013	2014	2013
Physical sales	741,494	683,216	1,594,659	1,404,783
Realized cash loss on financial contracts <sup>1</sup>				
	(7,518)	(5,954)	(21,312)	(10,527)
Unrealized gain (loss) due to reversal of financial contracts existing at end of prior period	3,739	10,460	4,161	(10,564)
Unrealized loss due to fair value of financial contracts existing at end of current period	3,739	10,400	4,101	(10,504)
	(3,110)	(5,279)	(3,110)	(5,278)
Unrealized gain (loss) due to reversal of fixed price physical contracts existing at end of prior period Unrealized gain due to fair value of fixed	65	(42)	1,577	1,525
price physical contracts existing at end of current period <sup>2</sup>	843	299	843	299
Total unrealized gain (loss) on risk				
management contracts	1,537	5,438	3,471	(14,018)
Total loss on risk management	(5.004)	(5.4.6)	(47.044)	(0.4.5.45)
contracts	(5,981)	(516)	(17,841)	(24,545)
Total Marketing revenue	735,513	682,700	1,576,818	1,380,238

#### Notes

Realized cash gains and losses represent actual cash settlements or receipts under the respective contracts.

## Revenue and Operating Margin

For the three and six months ended June 30, 2014, revenue from physical sales was \$58.3 million and \$189.9 million higher than the same periods in 2013. The increase in total revenue was largely due to higher sales volumes and average prices for iso-octane.

The Marketing segment posted outstanding operating results in the second quarter of 2014. Operating margin was \$52.8 million in the second quarter of 2014, \$6.0 million higher than the same period last year. Excluding the effect of non-cash gains on risk management contracts, operating margin was \$9.9 million higher in the second quarter of 2014 compared to the same period in 2013. The higher operating margin was largely driven by strong iso-octane margins resulting from: i) low butane feedstock costs; ii) higher sales volumes in the Gulf Coast; and iii) an effective risk management strategy.

Unrealized gains and losses represent the change in fair value of fixed price physical contracts that meet the GAAP definition of a derivative instrument.

For the six months ended June 30, 2014, operating margin was \$19.0 million higher than the same period in 2013. Excluding the effect of unrealized gains/losses from risk management contracts in both periods, operating margin was \$1.5 million higher in 2014 compared to the prior year. Higher margins from the sale of iso-octane were partly offset by the following factors:

- Lower condensate margins in 2014 compared to the previous year. Condensate margins were solid in 2014
  due to balanced demand and pricing; however, margins were higher in the first quarter of 2013 due to
  unusually strong demand and pricing during that period.
- Lower propane margins in the first quarter of 2014, due to:
  - o lower sales volumes as term customers were permitted to accelerate their volume commitments from the first quarter of 2014 into the fourth quarter of 2013 to meet the unusually strong demand during that period; and
  - o contract modifications, which began on April 1, 2013, that changed the terms under which Keyera purchases most of its propane in order to mitigate the risks associated with marketing propane. As a result, propane margins primarily benefit from an increase in sales volumes, rather than the upward movement in the price of the commodity.

#### Market Overview

Beginning with the 2013/2014 (April 1 to March 31) contract year, Keyera modified the terms under which it purchases most of its propane supply in order to mitigate the risks associated with marketing propane. As a result, Keyera's Marketing business primarily benefits from an increase in sales volumes caused by the higher demand, rather than the upward movement in the price of the commodity. As a result, Keyera did not significantly benefit from the unusually cold temperatures in the first quarter of 2014 that resulted in high demand and high prices for propane. As warmer weather conditions prevailed in the second quarter, propane production has replenished North American inventory for propane, with levels now close to the five year average. Keyera has begun to build its seasonal inventory of propane in order to meet the upcoming winter heating season demand.

Keyera has continued a similar strategy for propane purchases for the 2014/2015 contract year. As a result of this purchasing strategy, and a conservative hedging strategy for propane that has been in place since 2012, propane margins are expected to be stable for the remainder of 2014. As propane markets evolve, Keyera will continue to monitor and adjust its hedging strategy accordingly.

With the reversal of the Cochin Pipeline by Kinder Morgan in 2014, the transportation of propane by pipeline out of western Canada is no longer an option. As a result, Keyera has expanded its rail fleet and is working with its customers to manage the movement of propane in 2014. In addition, Keyera has committed to construct a rail terminal at Josephburg, located near Keyera's Fort Saskatchewan fractionation and storage facility, to facilitate propane movements out of western Canada by rail. This terminal is expected to be operational in 2015.

Condensate demand was balanced in the first six months of 2014, resulting in stable margins during this period. Although shippers began injecting linefill into the Cochin pipeline in April, demand for condensate did not increase in the second quarter as much of the product was already in storage at Keyera's facility in Fort Saskatchewan. Diluent demand has been lower than initially expected in 2014, as several oil sands projects are operating at lower than expected production levels. As bitumen production begins to ramp up, demand for condensate for use as a diluent is expected to rise. Keyera has invested in the infrastructure necessary to transport and handle incremental condensate supply to meet this growing demand. To augment its diluent logistics business, Keyera imports condensate into Alberta when demand fundamentals exist to support positive operating margins.

Butane continued to be a significant contributor to Marketing results in the second quarter of 2014, as a result of maintaining a balanced sales strategy and an effective risk management program. As butane prices typically soften in the spring and summer months, Keyera has been utilizing its storage and rail transportation capabilities to import butane volumes during this period in order to effectively manage supply requirements, including the feedstock necessary for the production of iso-octane at AEF. Current indications suggest that butane prices are expected to remain weak throughout 2014 due to a surplus of butane inventory in North America. As butane is the primary feedstock used in the production of iso-octane, lower butane prices benefit Keyera's iso-octane business at AEF.

Margins for iso-octane were strong in the first six months of 2014 due to low feedstock costs, an effective risk management strategy and growth in sales volumes. Growing sales volumes have allowed the AEF facility to operate at close to full capacity in 2014. In addition, Keyera recently secured access to capacity at Kinder Morgan's Galena Park rail, storage and marine facility on the Gulf Coast in order to enhance its iso-octane distribution network in the United States. Under the terms of the agreement, Keyera has access to iso-octane storage and rail offload capacity. This agreement allows Keyera to optimize iso-octane production at AEF, by providing added flexibility to manage inventory and creating marine delivery options for customers unable to receive iso-octane by rail. Keyera continues to pursue new markets and evaluate its logistics options for increasing iso-octane sales and reducing its reliance on the Trans Mountain Pipeline.

Keyera continued to increase the number of rail cars delivering iso-octane to the Gulf Coast throughout 2013, which has also contributed to the higher sales volumes and overall margins in 2014. In the second quarter of 2014, Keyera completed modifying its rail spots at the Edmonton Terminal and increased its iso-octane rail loading capacity.

Crude oil midstream activities continued to perform well in the second quarter of 2014, making solid contributions to operating margin.

#### Risk Management

When possible, Keyera uses hedging strategies to mitigate risk in its Marketing business. When it holds NGL inventory, Keyera typically uses physical and financial forward contracts to protect the inventory from fluctuations in commodity prices. For propane in particular, the contracts are generally put in place as inventory builds and settled when products are expected to be withdrawn from inventory and sold. In general, the increase or decrease in the fair value of the contracts is intended to mitigate fluctuations in the value of the inventories and protect operating margin.

For the past two years, Keyera has used propane physical and financial forward contracts to hedge its propane inventory. However, the ability to enter into propane contracts may not be as liquid as other contracts, such as crude oil, and the risk management contracts may have a geographical basis risk, depending on contract terms. As propane markets evolve, Keyera will continue to monitor and adjust its hedging strategy to protect the value of its inventory.

Keyera may hold higher levels of butane inventory in order to meet the operational requirements of the AEF facility. For condensate, most of the product that is purchased is sold within a month. The sales contracts for both butane and condensate are typically priced against West Texas Intermediate crude oil ("WTI") and the supply cost in certain cases may be based on a hub posted or index price. In order to align the pricing terms of physical supply with the terms of contracted sales and to protect the value of the inventory, the following hedging strategies may be utilized for butane and condensate:

- Keyera may enter into financial contracts to lock in the supply price at a specified percentage of WTI, as the sales contracts are also generally priced against WTI. When butane or condensate is physically purchased, the financial contract is settled and a realized gain or loss is recorded to the income statement.
- Once the product is in inventory, WTI financial forward contracts may be used to protect the value of the inventory.

Within these hedging strategies, there may be differences in timing between when the financial contracts are settled and when the products are sold from inventory. There may also be basis risk between the prices of crude oil and the NGL products and therefore the financial contracts may not fully offset future butane and condensate price movements.

Keyera's hedging objective for iso-octane is to mitigate the effect of iso-octane price fluctuations on its future operating margins. The sales price for iso-octane is primarily based upon the price of California gasoline or California Reformulated Blendstock for Oxygen Blending ("CARBOB") and the price of Reformulated Blendstock for Oxygen Blending ("RBOB"). RBOB is the highest volume refined product sold in the United States and has the most liquid forward financial contracts. Accordingly, Keyera expects to continue to utilize RBOB financial contracts to hedge a portion of its iso-octane sales. However, there is basis risk between the prices for RBOB and CARBOB that may result in volatility in sales prices. To a lesser extent, Keyera may also utilize CARBOB financial contracts.

For the quarter ended June 30, 2014, the total unrealized gain on risk management contracts was \$1.5 million. The significant components that derive the total unrealized gain on risk management contracts are detailed in the "Composition of Marketing Revenue" table included above.

The fair value of outstanding financial contracts as at June 30, 2014, resulted in an unrealized (non-cash) loss of \$3.1 million that includes the following significant items:

- a \$4.4 million non-cash loss relating to butane and condensate supply and inventory risk management contracts:
- a \$0.4 million non-cash gain relating to propane risk management contracts;
- a \$0.7 million non-cash gain relating to iso-octane risk management contracts; and
- a \$0.2 million non-cash gain relating to foreign currency financial contracts.

Fixed price physical contracts are also marked-to-market at the end of each period. The fair value of outstanding fixed price physical contracts as at June 30, 2014, resulted in an unrealized gain of \$0.8 million.

The fair value of financial and fixed price physical contracts will vary as these contracts are marked-to-market at the end of each period. A summary of the financial contracts existing at June 30, 2014, and the sensitivity to earnings resulting from changes in commodity prices, can be found in note 10, Financial Instruments and Risk Management, of the accompanying financial statements.

NON-OPER	ATING	<b>EXPENSES</b>	AND OTHER	INCOME
INCIA OI EIN	$\sim$			

Non-Operating Expenses and Other Income		Three months ended June 30,		ns ended e 30,
(Thousands of Canadian dollars)	2014	2013	2014	2013
Other income (operating margin)	445	2,192	2,928	3,385
General and administrative (net of overhead				
recoveries on operated facilities)	(9,224)	(5,445)	(19,245)	(11,976)
Finance costs	(13,651)	(12,944)	(28,035)	(24,852)
Depreciation, and amortization expense	(32,371)	(25,099)	(59,642)	(49,893)
Net foreign currency (loss) gain on U.S. debt	(13,722)	2,045	(510)	(5,630)
Long-term incentive plan expense	(12,044)	(6,901)	(19,035)	(15,163)
Impairment expense	_	<u> </u>	_	(577)
Tax expense	(22,230)	(20,554)	(48,277)	(31,393)

## Other Income

Beginning in 2010, Keyera acquired natural gas and NGL reserves as part of the acquisition of ownership interests in the Minnehik Buck Lake and West Pembina facilities. As well, on May 1, 2014, Keyera acquired reserves in the Nisku geological horizon as part of its recent Cynthia gas plant acquisition ("Cynthia reserves"). Keyera reports earnings from the production associated with these reserves as other income.

At the time of closing of the Cynthia transaction, certain of the Cynthia reserves were subject to a dispute involving rights of first refusal that resulted in a portion of the purchase price being held in escrow. In June, the dispute was resolved and the rights of first refusal were not exercised. Production from these wells averaged approximately 8,700 barrels of oil equivalent per day in 2013. Keyera currently estimates the production decline rate to be between 25% and 30% annually and has no plans to drill additional wells. Earnings (net of royalties and operating expenses) from producing these reserves will continue to be reported as other income. Accordingly, other income is expected to increase for the remainder of 2014 but is expected to decline significantly over the next two to three years.

The amounts presented are shown net of royalties and operating expenses. Other income generated in the three and six months ended June 30, 2014 was \$0.4 million and \$2.9 million respectively. Net revenue from production associated with the Cynthia reserves was more than offset by a \$5 million expense associated with the turnaround completed in the second quarter at the Cynthia gas plant, that was charged by the Gathering and Processing segment in accordance with the plant's operating cost flow through model. As a result, margins from these reserves are expected to be significantly higher in the second half of 2014. Production for the three and six months ended June 30, 2014 averaged 3,185 and 2,164 barrels of oil equivalent per day compared to 1,037 and 1,039 barrels of oil equivalent per day for the same periods in 2013.

The reserves and production are not material to Keyera's business and do not have a material effect on its financial results.

#### **General and Administrative Expenses**

General and administrative ("G&A") expenses for the three and six months ended June 30, 2014 were \$3.8 million and 7.3 million higher than the same period last year primarily due to higher staffing and related costs required to support the growth in Keyera's business.

## Finance Costs (including accretion)

Finance costs were \$13.7 million and \$28.0 million for the three and six months ended June 30, 2014, \$0.7 million and \$3.2 million higher than the same periods in 2013. Interest charges were higher in 2014 primarily due to the issuance of approximately \$220 million and US\$205 million of long-term notes in the second half of 2013. The effect of higher interest charges associated with outstanding long-term debt was partly offset by interest capitalized on certain capital projects. Interest capitalized for the three and six months ended June 30, 2014 was \$4.6 million and \$7.6 million, \$3.4 million and \$5.6 million higher than the same periods last year. For more

information related to the long-term debt financings that were completed in 2013, readers are referred to Keyera's 2013 annual MD&A available on SEDAR at www.sedar.com.

## **Depreciation and Amortization**

Depreciation and amortization expenses were \$7.3 million and \$9.7 million higher for the three and six months ended June 30, 2014 compared to the same periods in 2013. The increase in depreciation expense was largely due to: i) an increase in Keyera's asset base resulting from significant growth capital expenditures in 2013; and ii) higher depletion expense associated with the acquisition of the Cynthia reserves in the second quarter of 2014.

## Net Foreign Currency (Loss) Gain on U.S. Debt

The net foreign currency (loss) gain associated with the U.S. debt were as follows:

Net Foreign Currency (Loss) Gain on U.S. Debt	Three months ended June 30,		Six months ended June 30,	
(Thousands of Canadian dollars)	2014	2013	2014	2013
Translation of US\$504 million long-term				
debt (2013 – US\$299 million)	19,000	(10,645)	(2,017)	(16,834)
Translation of accrued interest payable	160	(28)	83	(136)
Change in fair value of the cross currency				
swap – principal and interest portion	(32,074)	13,641	2,578	12,784
Loss on cross currency swap – interest				
portion <sup>1</sup>	(808)	(923)	(1,154)	(1,444)
Net foreign currency (loss) gain on U.S.	•	•		_
debt	(13,722)	2,045	(510)	(5,630)

Notes:

In order to manage the foreign currency exposure on U.S. dollar denominated debt, Keyera has entered into cross currency agreements with a syndicate of Canadian banks to swap the U.S. dollar principal and future interest payments into Canadian dollars. The cross currency agreements are accounted for as derivative instruments and are marked-to-market at the end of each period. The fair value of the cross currency swap agreements will fluctuate between periods due to changes in the forward curve for foreign exchange rates, as well as an adjustment to reflect credit risk. See note 10, Financial Instruments and Risk Management, to the accompanying financial statements for more information on the swap agreements.

A net foreign currency loss of \$13.7 million was recorded for the three months ended June 30, 2014. The translation of U.S. dollar denominated debt into Canadian dollars resulted in a \$19.0 million non-cash gain as the Canadian dollar strengthened in relation to the U.S. dollar at the end of June 2014 relative to the end of March. This unrealized gain was more than offset by a \$32.1 million non-cash loss resulting from the change in fair value of cross currency swap agreements as at June 30, 2014.

For the six months ended June 30, 2014 a net foreign currency loss of \$0.5 million was recorded. The translation of U.S. dollar denominated debt into Canadian dollars resulted in a comparatively small non-cash loss of \$2.0 million as the Canadian dollar was stable relative to the U.S. dollar at the end of the second quarter compared to the end of 2013.

#### **Long-Term Incentive Plan Expense**

The Long-Term Incentive Plan ("LTIP") expense was \$5.1 million and \$3.9 million higher for the three and six months ended June 30, 2014 compared to the same periods in 2013. The higher LTIP expense was primarily due to the growth in share price in 2014 compared to 2013. The higher LTIP expense is also due to a higher payout multiplier associated with performance awards. The most significant component of the payout multiplier is based on Keyera's average annual pre-tax distributable cash flow per share over a three-year vesting period. Refer to note 21 of the December 31, 2013 annual audited financial statements for more information on Keyera's LTIP.

A foreign currency loss resulted from the exchange of currencies relating to the interest payments.

## Impairment Expense

Keyera reviews its assets for impairment on a quarterly basis. In the first quarter of 2013, the carrying value of a terminal located in the U.S. was written off resulting in an impairment expense of \$0.6 million. This terminal was subsequently sold in the fourth quarter of 2013.

#### **Taxes**

In general, as earnings before taxes increase, total tax expense (current and deferred taxes) will also be higher. If sufficient tax pools exist, current taxes will be reduced and deferred income taxes will increase as these tax pools are utilized or drawn down. Other factors that affect the calculation of deferred income taxes include future income tax rate changes and permanent differences (i.e., accounting income or expenses that will never be taxed or deductible for income tax purposes).

## Deferred Income Taxes

For the three and six months ended June 30, 2014, a deferred income tax expense of \$15.5 million and \$32.3 million was recorded compared to an expense of \$20.0 million and \$30.3 million in the same periods last year. Although earnings before taxes increased in the second quarter of 2014 compared to the prior year, deferred income taxes was \$4.6 million lower. This is largely a result of the shift between current and deferred income taxes. As Keyera utilized tax pools in prior years to reduce current taxes to virtually \$nil, deferred taxes increased in those years. For 2014, the shift from deferred to current income taxes occurs as tax pools are no longer sufficient to reduce cash taxes to virtually \$nil in the year.

## Current Income Taxes

Current income tax expense for the three and six months ended June 30, 2014 was \$6.8 million and \$16.0 million, \$6.2 million and \$14.9 million higher than the same periods in 2013. For 2014, cash taxes are currently expected to range between \$35 million and \$40 million. This estimate is largely based on 2013 taxable income from the Partnership that is allocated to Keyera Corp. in 2014. This income deferral is available to Keyera as its structure includes a deferral partnership. In late 2011, the government passed legislation to limit the deferral opportunities for corporations with significant interests in partnerships that have a fiscal period different from the corporation's taxation year. However, in general, deferral partnership structures are still beneficial to corporations that experience growth in taxable income. Depending on when major capital expenditures are available for use for purposes of claiming capital cost allowance, taxable income can vary significantly from year to year.

#### CRITICAL ACCOUNTING ESTIMATES

In preparing Keyera's accompanying financial statements in accordance with GAAP, management has made appropriate decisions with respect to the formulation of estimates and assumptions that affect the recorded amounts of certain assets, liabilities, revenues and expenses. Keyera has hired qualified individuals who have the skills required to make such estimates. These estimates and assumptions are reviewed and compared to actual results as well as to budgets in order to make more informed decisions on future estimates. The methodologies and assumptions used in developing these estimates have not significantly changed since December 31, 2013. A description of the accounting estimates and the methodologies and assumptions underlying the estimates are described in the 2013 year end MD&A available at <a href="https://www.sedar.com">www.sedar.com</a>. The most significant estimates include the following:

- the key economic assumptions used to determine the present value of future cash flows used in testing long-lived assets and goodwill for impairment;
- the estimated useful lives of assets and the resulting estimates for depreciation expense and the fair value of the decommissioning liabilities, also known as provisions;
- the decommissioning liabilities and associated accretion expense;
- the discount rate used to determine the present value of future cash flows used for testing the impairment of long-lived assets and goodwill;
- the discount rate used to calculate the present value of decommissioning liabilities;
- the amount and composition of deferred income tax assets and income tax liabilities, including the amount of unrecognized tax benefits;
- the allowance for doubtful accounts;
- the fair values of certain fixed price physical derivative instruments and financial contracts;
- the volumes for one month of purchases and sales for the Marketing segment;
- the volumes for one month of operating expenses and fees earned for the Gathering and Processing and NGL Infrastructure segments; and
- equalization adjustments under flow-through revenue arrangements.

#### **Operating Revenues**

## Gathering and Processing and NGL Infrastructure:

At June 30, 2014, operating revenues and accounts receivable for the Gathering and Processing and NGL Infrastructure segments contained an estimate of \$42 million primarily for June 2014 operations.

## Marketing:

At June 30, 2014, the Marketing sales and accounts receivable contained an estimate for June 2014 revenues of \$135 million.

## **Operating Expenses and Product Purchases**

#### Gathering and Processing and NGL Infrastructure:

At June 30, 2014, operating expenses and accounts payable for the Gathering and Processing and NGL Infrastructure segments contained an estimate of \$40 million primarily for June 2014 operations.

## Marketing:

Marketing cost of goods sold, inventory and accounts payable contained an estimate of NGL product purchases of \$120 million at June 30, 2014.

## **Equalization Adjustments**

For the Gathering and Processing segment, an equalization adjustment of \$15 million was included in revenue and accounts receivable at June 30, 2014. Operating expenses and accounts payable contained an equalization adjustment of \$32 million.

## **Decommissioning Liability**

Keyera will be responsible for compliance with all applicable laws and regulations regarding the decommissioning, abandonment and reclamation of its facilities at the end of their economic life. The determination of the estimate by management is based on Keyera's net ownership in facilities, estimated costs to abandon and reclaim the facilities and the estimated timing of the costs to be incurred in future periods.

Keyera has estimated the net present value of its total decommissioning liability to be approximately \$330.7 million at June 30, 2014, compared to \$308.0 million at December 31, 2013. The increase in the liability primarily relates to the acquisition of the Cynthia gas plant and associated assets. The provisions are estimated to be settled between 2014 and 2040 with the majority of expenditures being settled closer to 2040.

For more information on the critical accounting estimates refer to note 4 of the December 31, 2013 annual audited financial statements

## **Derivative Financial Instruments**

Keyera utilizes derivative financial instruments to manage its exposure to market risks relating to commodity prices and foreign currency exchange rates. Fair values of derivative contracts fluctuate depending on the underlying estimates of future commodity prices or foreign currency exchange rates. The estimated fair value of all derivative financial instruments are based on observable market data, including commodity price curves, foreign currency curves and credit spreads. Refer to note 10, Financial Instruments and Risk Management, of the accompanying financial statements for a summary of the fair value of derivative financial instruments existing at June 30, 2014.

#### Allowance for Doubtful Accounts

The allowance for doubtful accounts is reviewed on a monthly basis. An assessment is made whether an account is deemed impaired based on the number of days outstanding and the likelihood of collection from the counterparty. The allowance for doubtful accounts was \$2.6 million as at June 30, 2014.

## LIQUIDITY AND CAPITAL RESOURCES

The following is a comparison of cash inflows (outflows) from operating, investing and financing activities for the three months ended June 30, 2014 and 2013:

	Three months en 2014	ded June 30, 2013	Increase (decrease)	Explanation
Operating	106,675	49,225	57,450	Increase in cash was largely due to stronger operating results from all segments in 2014 compared to the same period last year. The higher operating performance is largely attributable to robust drilling activity around Keyera's core gas plants; continued demand for NGL storage, fractionation and transportation services; and strong iso-octane margins in the Marketing business.
Investing	(312,656)	(74,826)	(237,830)	Higher capital spending occurred in 2014 as several internal growth projects have ramped up construction, including the Rimbey turbo expander project; the de-ethanizer project at Fort Saskatchewan; and the plant expansion and construction of the Wapiti pipeline system at Simonette. Capital spending in 2014 also included the acquisition of the Cynthia gas plant and associated reserves for a purchase price of approximately \$113 million.
Financing	345,542	60,541	285,001	Higher cash was generated from financing activities in 2014 as Keyera issued 4,312,500 common shares in the second quarter for gross proceeds of approximately \$318 million. Refer to the section below of this MD&A titled, "Equity Financing", for more information on the public offering. In addition, \$75 million of proceeds were received from the second closing of the private long-term debt placement entered into in the third quarter of 2013. A portion of these funds were used to fund Keyera's capital expenditures.

The following is a comparison of cash inflows (outflows) from operating, investing and financing activities for the six months ended June 30, 2014 and 2013:

Cash inflows (out	•			
(Thousands of Car		onths ended		
	OIX IIIC	June 30,	Increase	
	2014	2013	(decrease)	Explanation
Operating	226,168	185,913	40,255	Increase in cash was largely due to the strong operating results from all segments in 2014. The financial results from Keyera's fee-forservice operating segments (Gathering and Processing and NGL Infrastructure) have been particularly strong in 2014.
Investing	(472,013)	(129,485)	(342,528)	Higher capital spending occurred in 2014 as several internal growth projects have ramped up construction, including the Rimbey turbo expander project; the de-ethanizer project at Fort Saskatchewan; and the plant expansion and construction of the Wapiti pipeline system at Simonette. Capital spending in 2014 also included the acquisition of the Cynthia gas plant and associated reserves for a purchase price of approximately \$113 million.
Financing	312,669	(23,899)	336,568	Higher cash was generated from financing activities in 2014 as Keyera issued 4,312,500 common shares in the second quarter for gross proceeds of approximately \$318 million. In addition, \$75 million of proceeds were received from the second closing of the private long-term debt placement entered into in the third quarter of 2013. A portion of these funds were used to fund Keyera's capital expenditures.

Working capital requirements are strongly influenced by the amounts of inventory held in storage and their related commodity prices. Product inventories are required to meet seasonal demand patterns and will vary depending on the time of year. Typically, Keyera's inventory levels for propane are at their lowest after the winter season and reach their peak by the third quarter in order to meet the demand for propane in the winter season.

For the production of iso-octane, higher levels of butane inventory are maintained, as butane is the primary feedstock used in the production of this product. When market conditions enable Keyera to source additional butane at favourable prices, butane may be held in storage for use in future periods. Inventory levels for iso-octane may fluctuate depending on market conditions, as demand is typically stronger in the second and third quarters resulting from higher gasoline demand.

A working capital surplus (current assets less current liabilities) of \$319.8 million existed at June 30, 2014, compared to a surplus of \$306.8 million at December 31, 2013.

## **Equity Financing**

In the second quarter of 2014, Keyera issued 3,750,000 common shares, as well as an additional 562,500 common shares pursuant to an over-allotment option exercised by underwriters in connection with the equity offering. The common shares were issued at a price of \$73.75 per common share for gross total proceeds of approximately \$318 million. Financing costs associated with the issuance of shares were approximately \$12.8 million. Net proceeds from the equity financing were used to partially fund Keyera's growth capital program, repay its short-term indebtedness under its credit facilities and for general corporate purposes.

#### **Dividend Reinvestment Plan**

Keyera's dividend reinvestment plan (the "Plan") consists of two components: a Premium Dividend TM ("Premium DRIPTM") reinvestment component and a regular dividend reinvestment component ("DRIP"). For a detailed description of the DRIP and Premium DRIPTM, readers are referred to the December 31, 2013 MD&A and to Keyera's Annual Information Form, which are available on SEDAR at <a href="www.sedar.com">www.sedar.com</a>. The Premium DRIPTM component has been suspended since April 2010. The DRIP component remains in effect.

The Plan generated cash of \$14.5 million and \$29.2 million respectively for the three and six months ended June 30, 2014. For the same periods in 2013, the plan generated cash of \$12.7 million and \$25.3 million.

## Long-term Debt (including Credit Facilities)

Below is a summary of Keyera's long-term debt obligations as at June 30, 2014:

As at June 30, 2014							Aftan
(Thousands of Canadian dollars)	Total	2014	2015	2016	2017	2018	After 2018
Credit Facilities	. Otal	2017	2010	2010	2017	2010	2010
Bank credit facilities	_		_	_	_		_
	_	_	_	_	_	_	_
Canadian dollar denominated debt							
4.66% due September 8, 2015	30,000	_	30,000	_	_	_	_
7.87% due May 1, 2016	35,000		_	35,000	_	_	_
5.89% due December 3, 2017	60,000		_	_	60,000	_	_
5.01% due January 4, 2019	70,000	_		_		_	70,000
4.35% due June 19, 2019	52,000	_		_		_	52,000
5.68% due September 8, 2020	2,000	_		_		_	2,000
6.14% due December 3, 2022	60,000	_	_	_		_	60,000
4.91% due June 19, 2024	17,000	_		_		_	17,000
4.92% due October 10, 2025	100,000	_		_		_	100,000
5.05% due November 20, 2025	20,000	_	_	_		_	20,000
5.09% due October 10, 2028	100,000	_		_		_	100,000
5.34% due April 8, 2029	75,000	_	_	_		_	75,000
	621,000	_	30,000	35,000	60,000	_	496,000
US dollar denominated debt							
3.91% due September 8, 2015	40.044		40.044				
(US\$15,000) 8.40% due May 1, 2016	16,014		16,014	_	_		_
(US\$50,000)	53,380			53,380			_
3.42% due June 19, 2019	00,000			00,000			
(US\$3,000)	3,202	_		_	_	_	3,202
5.14% due September 8, 2020							
(US\$103,000)	109,963	_	_	_	_	_	109,963
4.19% due June 19, 2024	400.000						400.0=0
(US\$128,000)	136,653	_	_	_	_		136,653
4.75% due November 20, 2025	149,464						149,464
(US\$140,000) 4.95% due November 20, 2028	149,404	_		_	_	_	149,404
(US\$65,000)	69,394	_	_	_	_	_	69,394
(**************************************	538,070	_	16,014	53,380	_	_	468,676
Less: Current portion of long-	,		•	•			,
term debt	<u> </u>	<u> </u>					
Total long-term debt	1,159,070		46,014	88,380	60,000	_	964,676

As at June 30, 2014, Keyera had \$621 million and US\$504 million of unsecured senior notes including amounts drawn under the uncommitted shelf facility. In order to manage the foreign currency exposure on the U.S. dollar denominated debt existing at June 30, 2014, Keyera has entered into cross-currency agreements with a syndicate of Canadian banks to swap the U.S. dollar principal and future interest payments into Canadian dollars at foreign exchange rates of \$1.2425, \$1.0425, \$0.9838 and \$1.029 per U.S. dollar. The cross-currency agreements are accounted for as derivative instruments and are measured at fair value at the end of each quarter. See the section of this MD&A titled "Net Foreign Currency Gain (Loss) on U.S. Debt" for more information.

These senior note agreements contain a number of covenants, all of which were met as at June 30, 2014. These agreements are available at <a href="www.sedar.com">www.sedar.com</a>. Failure to adhere to the covenants may impair Keyera's ability to pay dividends and such a circumstance could affect its ability to execute future growth plans. The primary covenant for all of Keyera's long-term debt, including its Credit Facility, is the Debt to EBITDA ratio. In the calculation of debt, Keyera is required to deduct working capital surplus or add working capital shortfalls. As at June 30, 2014, Keyera's Debt to EBITDA ratio was 1.78 for covenant test purposes.

In the third quarter of 2013, Keyera entered into a private placement of 12-year and 15-year senior unsecured notes with a group of institutional investors in Canada and the U.S., in the principal amount of approximately \$306 million. Approximately \$231 million was placed on November 20, 2013. The remaining \$75 million was placed on April 8, 2014 and bears interest at 5.34% with a maturity date of April 8, 2029. Refer to the December 31, 2013 year end MD&A for further details relating to long-term debt issued in 2013 as well as available capacity remaining under the Prudential private shelf agreement. There have been no other material changes since the end of 2013.

On December 6, 2013, Keyera amended its existing unsecured revolving term facility agreement (the "Credit Facility") among Keyera and a syndicate of Canadian chartered banks and one foreign bank (the "Lenders"), colead arranged by the Royal Bank of Canada and the National Bank of Canada. Pursuant to the amendment, the term of the Credit Facility was extended from December 13, 2016, to December 6, 2017, and the Debt to EBITDA financial covenant ratio, which includes a deduction for working capital surplus (or addition of working capital deficit) when calculating debt, increased from 3.5 times to 4 times. The size of the Credit Facility remains at \$750 million, with the potential to increase to \$1 billion, subject to certain conditions. In addition, the Royal Bank of Canada has provided a \$10 million unsecured revolving demand facility and the Toronto Dominion Bank has provided a further \$25 million unsecured revolving demand facility. These facilities bear interest based on the lenders' rates for Canadian prime commercial loans, U.S. base rate loans, Libor loans or bankers' acceptances.

As at June 30, 2014 and December 31, 2013, no amounts were drawn under these facilities. The Credit Facility agreement contains a number of covenants, all of which were met as at June 30, 2014. This agreement is available at <a href="www.sedar.com">www.sedar.com</a>. Failure to adhere to the covenants may impair Keyera's ability to pay dividends. Management expects that upon maturity of the facilities, adequate replacement facilities will be established.

## **Capital Expenditures and Acquisitions**

The following table is a breakdown of capital expenditures and acquisitions for the three and six months ended June 30, 2014 and 2013:

Capital Expenditures and Acquisitions	Three months ended June 30,		_	onths ended June 30,
(Thousands of Canadian dollars)	2014	2013	2014	2013
Acquisitions	114,159	23,101	119,942	27,008
Growth capital expenditures	157,021	45,981	355,619	99,097
Maintenance capital expenditures	39,604	9,498	42,883	11,505
Total capital expenditures	310,784	78,580	518,444	137,610

Growth capital expenditures for the three and six months ended June 30, 2014 amounted to \$157.0 million and \$355.6 million that included the following significant items:

Facility/Area	Expenditures: Three months ended June 30, 2014	Expenditures: Six months ended June 30, 2014	Description of Expenditures
Rimbey	\$24 million	\$80 million	Work done on the Rimbey turbo project including fabrication of major equipment; the Carlos pipeline offload project; and construction of the Wilson Creek pipeline that was completed in April 2014.
Simonette	\$34 million	\$108 million	Construction of the Wapiti pipeline; associated sour gas inlet facilities and plant expansion.
Fort Saskatchewan	\$32 million	\$54 million	Work associated with the de-ethanizer project including fabrication and installation of major equipment; work associated with the pipeline tie-in to the Cochin pipeline; and engineering work related to the fractionation expansion.
Hull	\$10 million	\$22 million	Refurbishment of the rail and truck terminal in Hull, Texas.
Strachan	\$12 million	\$19 million	Construction of the sulphur handling fertilizer facility.
ACT	\$27 million	\$40 million	Work associated with the Alberta Crude Terminal project, including construction of the connector pipeline from ADT to Keyera's Fort Saskatchewan pipeline and connector pumps.

For the second quarter of 2014, acquisitions included the purchase of the Cynthia gas plant and associated oil and gas reserves for a total purchase price of approximately \$113 million. Refer to the section of this MD&A titled, "Results of Operations: Gathering and Processing", for more details on the assets acquired in this transaction. In the first quarter of 2014, acquisitions included the purchase of the final 1.82% ownership interest in the Strachan gas plant. Keyera also acquired 0.6% and 0.5% ownership interests in the Brazeau River and Rimbey gas plants.

Major turnarounds were completed in the second quarter of 2014 at the Strachan, Caribou, Cynthia and West Pembina gas plants. Keyera's share of the costs associated with these turnarounds was approximately \$35 million and are included in maintenance capital.

Keyera has committed to construct and operate the following major facility additions:

		<b>Total Net Costs</b>	
	<b>Total Estimated Cost to</b>	Incurred to	<b>Estimated Completion</b>
Project Name	Complete	June 30, 2014	Timeframe
Wapiti Pipelines	Wapiti pipelines: Total cost is	\$153 million	Pipelines: Third quarter of 2014
and Simonette Gas	approximately \$180 million.		1
Plant Expansion			Plant expansion and condensate
_	Plant expansion and		stabilization: End of 2014
	condensate stabilization: Total		
	cost is approximately \$95		
	million.		
Turbo Expander	Gross cost is approximately	\$120 million	First half of 2015
at the Rimbey Gas	\$210 million.		
Plant			
		h = 144	
Fractionation	Keyera's share is	\$7 million	First quarter of 2016
<b>Expansion at Fort</b>	approximately \$175 million		
Saskatchewan	(gross cost of approximately		
	\$230 million).		
De-ethanization at	Keyera's share is	\$88 million	First quarter of 2015
Fort	approximately \$155 million	\$66 111111011	Thist quarter of 2013
Saskatchewan	(gross cost of approximately		
Saskatchewan	\$200 million).		
	\$200 mmon).		
Josephburg Rail	Total cost is approximately \$95	\$6 million	First half of 2015
Terminal	million.		
Strachan Sulphur	Sulphur handling fertilizer	\$24 million	Second half of 2015
<b>Project</b> (50/50	production facility: Revised		
joint venture with	cost estimates have been		
Sulvaris Inc.)	reviewed and Keyera's share is		
	now expected to be		
	approximately \$66 million,		
	including modifications to		
	Keyera-owned facilities.		
Alberta Crude	Keyera's share is	\$68 million,	Third quarter of 2014
Terminal (50/50	approximately \$75 million,	including the	Time quarter of 2014
joint venture with	including the land acquired in	acquisition of	
Kinder Morgan)	2013.	land in 2013	
isinger with gair)	2013.	14110 111 2013	
Hull Terminal	Total cost is approximately \$45	\$36 million,	Third quarter of 2014
	million, including the initial	including the	^
	acquisition of the terminal in	initial	
	2012.	acquisition of	
		the rail and	
		truck terminal	
Twin Rivers	Total cost for phases one and		Phase one: First quarter of 2015
Pipeline Project	two are estimated to be		
	approximately \$80 million.		Phase two: Second quarter of 2015

The estimated costs for the projects described above are approximations only and the estimated times to complete these projects assume construction proceeds as planned and where applicable, that regulatory approval is obtained in a timely basis. Refer to the section of this MD&A titled, "Forward Looking Information", for more information on other factors that may affect the development of these projects. For more information regarding these projects, refer to the section of this MD&A titled, "Segmented Results of Operations.

Keyera has comprehensive inspection, monitoring and maintenance programs in place. The objectives of these programs are to keep Keyera's facilities in good working order, and to maintain their ability to operate reliably for many years. In addition to the maintenance capital expenditures, Keyera incurred maintenance and repair expenses of \$17.5 million and \$24.6 million for the three and six months ended June 30, 2014, and \$16.4 million and \$17.4 million for the same periods in 2013. The majority of these expenditures will be recovered over varying periods of time, depending upon the fee structure at each facility.

Keyera's ongoing operations are not heavily dependent on capital expenditures in order to maintain current levels of cash flow. However, to grow future cash flow, Keyera must invest growth capital in order to expand its current asset base and capture new opportunities. Keyera is pursuing a number of growth opportunities, as described above, and in 2014 now expects to invest between \$700 and \$800 million on growth initiatives, excluding acquisitions. This growth capital is expected to be funded by cash flow from operating activities, the DRIP program and existing credit facilities, augmented if necessary by incremental debt and equity financing. Access to debt and equity financing is dependent on Keyera's ongoing financial performance and general market conditions. Readers are referred to the section of the MD&A titled, "Forward Looking Information" for a further discussion of the assumptions and risks that could affect future performance and plans.

#### **Dividends**

#### Distributable Cash Flow

Distributable cash flow is not a standard measure under GAAP, and therefore may not be comparable to similar measures reported by other entities. Distributable cash flow is used to assess the level of cash flow generated from ongoing operations and to evaluate the adequacy of internally generated cash flow to fund dividends.

The following is a reconciliation of distributable cash flow to its most closely related GAAP measure, cash flow from operating activities.

Distributable Cash Flow	Three months ended June 30,		Six months ended June 30,	
(Thousands of Canadian dollars)	2014	2013	2014	2013
Cash flow from operating activities Add (deduct):	106,675	49,225	226,168	185,913
Changes in non-cash working capital	28,988	46,433	(482)	3,739
Long-term incentive plan expense	(12,044)	(6,901)	(19,035)	(15,163)
Maintenance capital	(39,604)	(9,498)	(42,883)	(11,505)
Inventory write-down	-	· -	(1,533)	(440)
Distributable cash flow	84,015	79,259	162,235	162,544
Dividends declared to shareholders	51,044	42,232	98,649	84,306

Dividends declared were \$51.0 million and \$98.6 million, or 61% of distributable cash flow, for the three and six months ended June 30, 2014. This is compared to dividends declared of \$42.2 million and \$84.3 million, or 53% and 52% of distributable cash flow, in the same periods of 2013.

Keyera posted strong distributable cash flow for the three and six months ended June 30, 2014 of \$84.0 million and \$162.2 million due to the solid performance by all operating segments. In particular, strong producer activity related to the development of liquids-rich natural gas in areas around several of Keyera's gas plants, and the

continued demand for storage, fractionation and off-loading services, have contributed to the growth in distributable cash flow in 2014. These results were achieved despite completing four major turnarounds in the second quarter of 2014 at a total cost of approximately \$35 million. This is compared to turnaround costs of approximately \$5 million recorded in the second quarter of last year. In addition, cash taxes were \$6.8 million and \$16.0 million for the three and six months ended June 30, 2014 compared to \$0.5 million and \$1.1 million of cash taxes in the same periods of 2013.

Changes in non-cash working capital are excluded from the determination of distributable cash flow because they are primarily the result of seasonal fluctuations in product inventories or other temporary changes and are generally funded with short-term debt. Also deducted from distributable cash flow are maintenance capital expenditures and the long-term incentive plan expense, which are funded from current operating cash flow.

## Dividend Policy

Keyera increased its dividend by 7.5% from \$0.20 per share per month to \$0.215 per share per month, or \$2.58 per share annually, beginning with its dividend paid June 16, 2014. In determining the level of cash dividends to shareholders, Keyera's Board of Directors considers current and expected future levels of distributable cash flow, capital expenditures, borrowings and debt repayments, changes in working capital requirements and other factors.

Keyera expects to pay dividends from distributable cash flow; however, credit facilities may be used to stabilize dividends from time to time. Growth capital expenditures will be funded from retained operating cash flow, along with proceeds from additional debt or equity, as required. Although Keyera intends to continue to make regular, monthly cash dividends to its shareholders, these dividends are not guaranteed. For a more detailed discussion of the risks that could affect the level of cash dividends, refer to Keyera's Annual Information Form available at <a href="https://www.sedar.com">www.sedar.com</a>.

#### **EBITDA**

EBITDA and Adjusted EBITDA are not standard measures under GAAP and, therefore, may not be comparable to similar measures reported by other entities. EBITDA is a measure showing earnings before finance costs, taxes, depreciation, and amortization. Adjusted EBITDA is calculated as EBITDA before costs associated with non-cash items, including unrealized gains/losses, impairment expenses and any other non-cash items such as gains/losses on the disposal of property, plant and equipment.

Beginning in the second quarter of 2014, Keyera shows both EBITDA and Adjusted EBITDA because management believes these measures are a useful indication of performance, as they are frequently used by securities analysts, investors, and other interested parties.

The following is a reconciliation of EBITDA and Adjusted EBITDA to their most closely related GAAP measure, net earnings.

EBITDA	Three months ended June 30,		Six months ended June 30,	
(Thousands of Canadian dollars)	2014	2013	2014	2013
Net earnings	62,930	48,173	118,163	71,618
Add (deduct):				
Finance costs	13,651	12,944	28,035	24,852
Depreciation and amortization	32,371	25,099	59,642	49,893
Tax expense	22,230	20,554	48,277	31,393
EBITDA	131,182	106,770	254,117	177,756
Unrealized (gain) loss on commodity				
contracts	(1,861)	(5,312)	(3,837)	13,298
Net foreign currency loss (gain) on				
U.S. debt	13,722	(2,045)	510	5,630
Impairment expense	_		_	577
Adjusted EBITDA	143,043	99,413	250,790	197,261

#### **CONTRACTUAL OBLIGATIONS**

Keyera has assumed various contractual obligations in the normal course of its operations. These obligations and commitments have been included in the 2013 annual MD&A. There have been no significant developments or changes since the end of 2013 other than what has already been disclosed in this MD&A.

### **RELATED PARTY TRANSACTIONS**

Keyera has provided compensation to key management personnel who are comprised of its directors and executive officers. There have been no other material related party transactions or significant changes to the annual compensation amounts disclosed in the December 31, 2013, annual audited financial statements.

#### **RISK FACTORS**

For a detailed discussion of the risks and trends that could affect the financial performance of Keyera and the steps that Keyera takes to mitigate these risks, readers are referred to the December 31, 2013, MD&A and to Keyera's Annual Information Form, which are available on SEDAR at www.sedar.com.

# **ENVIRONMENTAL REGULATION AND CLIMATE CHANGE**

Keyera is subject to a range of laws, regulations and requirements imposed by various levels of government and regulatory bodies in the jurisdictions in which it operates. While these legal controls and regulations affect all dimensions of Keyera's activities, including but not limited to, the operation of pipelines and facilities, construction activities, emergency response, operational safety and environmental procedures, Keyera does not believe that they impact its operations in a manner materially different from other comparable businesses operating in those jurisdictions.

Greenhouse gases, mainly carbon dioxide and methane, are components of the raw natural gas processed and handled at Keyera's facilities. Operations at Keyera's facilities, including the combustion of fossil fuels in engines, heaters and boilers, release carbon dioxide, methane and other minor greenhouse gases. As such, Keyera is subject to various greenhouse gas reporting and reduction programs. Keyera uses an engineering consulting firm to compile inventories of greenhouse gas emissions and reports these inventories in accordance with federal and provincial programs. Third party audits or verifications of inventories are conducted for facilities that are required to meet regulatory targets.

Keyera closely monitors political and legislative developments as they relate to climate change as well as other environmental and regulatory matters. For a detailed discussion of environmental regulations that affect Keyera and the risks associated therewith, refer to Keyera's Annual Information Form which is available at <a href="https://www.sedar.com">www.sedar.com</a>.

#### SUMMARY OF QUARTERLY RESULTS

The following table presents selected financial information for Keyera:

	Jun 30,	Mar 31,	Dec 31,	Sep 30,	Jun 30,	Mar 31,	Dec 31,	Sep 30,
	2014	2014	2013	2013	2013	2013	2012	2012
Revenue before inter- segment eliminations <sup>2</sup> Gathering and								
Processing	113,524	92,445	87,186	87,678	90,727	78,048	83,646	77,964
NGL Infrastructure	75,034	69,180	62,088	57,195	54,398	49,820	51,474	48,608
Marketing	735,513	841,305	827,786	679,351	682,700	697,538	698,458	577,842
Other	9,117	3,758	2,810	2,951	3,460	2,554	3,167	1,994
Operating Margin Gathering and								
Processing	63.981	48.254	37,983	40.654	38.936	39,901	35,125	35,564
NGL Infrastructure	48,955	39.050	33,781	31.380	29.126	29.013	28.841	29.907
Marketing	52,791	36,948	29,044	33,160	46,817	23,924	50,794	16,665
Other	32,791 445	2,483	1,551	1,681	2,192	1,193	1,810	791
Other	443	2,403	1,551	1,001	2,192	1,193	1,010	791
Net earnings 1	62,930	55,233	34,396	40,822	48,173	23,445	56,651	14,238
Net earnings per share (\$/share)								
Basic	0.78	0.70	0.44	0.52	0.62	0.30	0.73	0.18
Diluted	0.78	0.70	0.43	0.52	0.61	0.30	0.73	0.18
Weighted average common shares								
(basic)	81,081	79,301	78,779	78,450	78,162	77,862	77,495	77,153
Weighted average	01,001	79,501	10,119	70,430	70,102	11,002	11,433	77,133
common shares								
(diluted)	81,081	79,301	79,073	78,835	78,612	78,381	78,102	77,814
Dividends declared to	, , , , , , ,	-,	-,-	-,	-,	-,	<u> </u>	,
shareholders	51,044	47,605	47,297	45,529	42,232	42,074	41,104	39,379
Notes:		*	*		•	•	*	•

Notes

The Gathering and Processing segment has continued to grow as a result of acquiring incremental ownership interests in Keyera operated facilities and strong producer activity related to the development of liquids-rich natural gas in areas around several of Keyera's gas plants. Operating margin from the Gathering and Processing segment was unusually low in the third and fourth quarters of 2012 due to certain non-recurring charges, including expenses recorded at the Chinchaga gas plant for remediation work associated with a release from the Cranberry pipeline. In the NGL Infrastructure segment, continued demand for storage, fractionation and off-loading services, as well as the acquisition of AEF, have contributed to the growth in operating margin.

Operating margin from the Marketing segment can be affected by seasonal factors. Propane sales are typically lower in the second and third quarters due to warmer weather and higher during the first and fourth quarters when propane demand and margins are higher. By comparison, the demand for iso-octane is typically highest in the second and third quarters as the demand for gasoline tends to be higher in the summer months. Unrealized non-cash gains and losses resulting from the change in value of risk management contracts can also have a material effect on operating margin for this segment.

Compared to the 2013 year-end, results from Keyera's fee-for-service segments are continuing to perform well resulting from continued producer activity around several core gas plants, including the Rimbey, Strachan, Brazeau River and Minnehik Buck Lake facilities. In addition, demand for storage, fractionation and transportation services has been strong and AEF has been running near capacity in 2014, all of which has

<sup>1</sup> Keyera has no transactions that require the use of other comprehensive income and therefore comprehensive income equals net earnings.

<sup>&</sup>lt;sup>2</sup> Keyera's Gathering and Processing and NGL Infrastructure segments charge Keyera's Marketing segment for the use of facilities at market rates. Revenue before inter-segment eliminations reflects these transactions. Inter-segment transactions are eliminated on consolidation in order to arrive at Operating Revenues in accordance with GAAP.

contributed to the solid performance of the NGL Infrastructure segment. For the Marketing segment, Keyera expects to utilize a similar hedging strategy for the upcoming contract year for all products.

#### CONTROL ENVIRONMENT

#### **Disclosure Controls and Procedures**

The Chief Executive Officer and the Chief Financial Officer are satisfied that, as of June 30, 2014, Keyera's disclosure controls and procedures have provided reasonable assurance that material information relating to Keyera and its consolidated subsidiaries has been brought to their attention and that information required to be disclosed pursuant to applicable securities legislation has been recorded, processed, summarized and reported in an appropriate and timely manner.

# **Internal Controls Over Financial Reporting**

The Chief Executive Officer and the Chief Financial Officer are satisfied that Keyera's internal controls over financial reporting provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with GAAP.

No changes were made for the period beginning January 1, 2014 and ended June 30, 2014 that have materially affected, or are reasonably likely to materially affect Keyera's internal controls over financial reporting.

#### **COMMON SHARES**

There were 205,393 common shares issued under the DRIP for consideration of \$14.5 million, bringing the total common shares outstanding at June 30, 2014 to 83,935,122.

Subsequent to June 30, 2014, 70,505 common shares were issued to shareholders enrolled in the DRIP for consideration of \$5.3 million, bringing the total common shares outstanding at August 6, 2014 to 84,005,627.

#### **NON-GAAP FINANCIAL MEASURES**

This discussion and analysis refers to certain financial measures that are not determined in accordance with GAAP. Measures such as distributable cash flow (cash flow from operating activities adjusted for changes in non-cash working capital, long-term incentive plan costs, inventory write-down and maintenance capital expenditures); EBITDA (earnings before finance costs, taxes, depreciation, and amortization); and Adjusted EBITDA (calculated as EBITDA before costs associated with non-cash items, including unrealized gains/losses, impairment expenses and any other non-cash items such as gains/losses on the disposal of property, plant and equipment) are not standard measures under GAAP and, therefore, may not be comparable to similar measures reported by other entities. Management believes that these supplemental measures facilitate the understanding of Keyera's results of operations, leverage, liquidity and financial position. Distributable cash flow is used to assess the level of cash flow generated from ongoing operations and to evaluate the adequacy of internally generated cash flow to fund dividends. EBITDA and Adjusted EBITDA are measures used as an indication of earnings generated from operations after consideration of administrative and overhead costs. Investors are cautioned, however, that these measures should not be construed as an alternative to net earnings determined in accordance with GAAP as an indication of Keyera's performance.

# FORWARD LOOKING STATEMENTS

Certain statements contained in this MD&A and accompanying documents contain forward-looking statements. These statements relate to future events or Keyera's future performance. Such statements are predictions only and actual events or results may differ materially. The use of words such as "anticipate", "continue", "estimate", "expect", "may", "will", "project", "should", "plan", "intend", "believe", and similar expressions, including the negatives thereof, is intended to identify forward looking statements. All statements other than statements of historical fact contained in this document are forward looking statements.

The forward looking statements reflect management's current beliefs and assumptions with respect to such things as the outlook for general economic trends, industry trends, commodity prices, capital markets, and the governmental, regulatory and legal environment. In some instances, this MD&A and accompanying documents 39

may also contain forward-looking statements attributed to third party sources. Management believes that its assumptions and analysis in this MD&A are reasonable and that the expectations reflected in the forward looking statements contained herein are also reasonable. However, Keyera cannot assure readers that these expectations will prove to be correct.

All forward looking statements involve known and unknown risks, uncertainties and other factors that may cause actual results, events, levels of activity and achievements to differ materially from those anticipated in the forward looking statements. Such factors include but are not limited to: general economic, market and business conditions; access to capital and debt markets; operational matters, including potential hazards inherent in our operations; risks arising from co-ownership of facilities; activities of other facility owners; access to third party facilities, competitive action by other companies; activities of producers and other customers and overall industry activity levels; changes in gas composition; fluctuations in commodity prices and supply/demand trends; processing and marketing margins; effects of weather conditions; availability of construction crews and materials; fluctuations in interest rates and foreign currency exchange rates; changes in operating and capital costs, including fluctuations in input costs; actions by governmental authorities; decisions or approvals of administrative tribunals; changes in environmental and other regulations; reliance on key personnel; competition for, among other things, capital, acquisition opportunities and skilled personnel; changes in tax laws, including the effects that such changes may have on shareholders, and in particular any differential effects relating to shareholder's country of residence; and other factors, many of which are beyond the control of Keyera, some of which are discussed in this MD&A and in Keyera's Annual Information Form dated February 13, 2014, filed on SEDAR and available on the Keyera website at www.keyera.com.

Proposed construction and completion schedules and budgets for capital projects are subject to many variables, including weather; availability and prices of materials; labour; customer project schedules and expected in service dates; quality of cost estimating; decision processes and approvals by joint venture partners; changes in project scope at the time of project sanctioning; regulatory approvals; and macro socio-economic trends. Pipeline projects are also subject to Keyera's ability to secure the necessary rights of way; and underground cavern development is dependent on sufficient water supply. As a result, expected timing, costs and benefits associated with these projects may differ materially from the descriptions in this MD&A. Further, some of the projects discussed in this MD&A are subject to securing sufficient producer/customer interest and may not proceed if sufficient commitments are not obtained. Typically, the earlier in the engineering process that projects are sanctioned, the greater the likelihood that the schedule and budget may change. Alberta's move toward a single regulator has affected approval processing times for projects that are subject to regulatory approval. The new regulatory requirements implemented with the transition to the AER, and possibly future changes as integration of the regulatory bodies continues, create uncertainty for project timing, requirements and compliance. Regulatory applications are also subject to intervention by interested parties which could result in delays.

# **Investor Information**

### **DIVIDENDS TO SHAREHOLDERS**

Dividends declared to shareholders were \$0.63 per share in the second quarter 2014. Effective with the May 2014 dividend, payable to shareholders on June 16, 2014, Keyera's dividend increased by 7.5% to \$0.215 per share per month, or \$2.58 annually. Keyera is focused on providing stable long-term dividends per share that grow over time.

#### TAXABILITY OF DIVIDENDS

Keyera's dividends are considered to be eligible dividends for the purpose of the Income Tax Act (Canada). For non-resident shareholders, Keyera's dividends are subject to Canadian withholding tax.

### SUPPLEMENTARY INFORMATION

A breakdown of Keyera's operational and financial results, including volumetric and operating margin information by major business unit, is available on our website at www.keyera.com/ir/reports.

# SECOND QUARTER 2014 RESULTS CONFERENCE CALL AND WEBCAST

Keyera will be conducting a conference call and webcast for investors, analysts, brokers and media representatives to discuss the second quarter 2014 results at 8:00 am mountain time (10:00 am eastern) on August 7, 2014. Callers may participate by dialing either 1-888-231-8191 or 647-427-7450. A recording of the call will be available for replay until midnight, August 21, 2014, by dialing 1-855-859-2056 or 1-416-849-0833 and entering pass code 41156582.

Internet users can listen to the call live on Keyera's website at <u>www.keyera.com/news/events</u>. Shortly after the call, an audio archive will be posted on the website for 90 days.

#### **QUESTIONS**

We welcome questions from interested parties. Calls should be directed to Keyera's Investor Relations Department at 403-205-7670, toll free at 1-888-699-4853 or via email at <u>ir@keyera.com</u>. Information on Keyera can also be found on our website at <u>www.keyera.com</u>.

### Keyera Corp.

# Condensed Interim Consolidated Statements of Financial Position

(Thousands of Canadian dollars) (Unaudited)

		June 30,	December 31,
•	Note	2014	2013
As at		\$	\$
ASSETS			
Cash		255,256	186,651
Trade and other receivables		386,150	407,833
Derivative financial instruments	10	11,858	11,335
Inventory	4	193,806	175,658
Other assets		19,859	5,645
Total current assets		866,929	787,122
Derivative financial instruments	10	31,211	20,708
Property, plant and equipment		2,667,536	2,187,825
Intangible assets		1,449	1,786
Goodwill		53,624	53,624
Total assets		3,620,749	3,051,065
LIABILITIES AND EQUITY			
Trade and other payables		515,956	449,776
Derivative financial instruments	10	13,081	14,725
Dividends payable		18,046	15,804
Total current liabilities		547,083	480,305
Derivative financial instruments	10	8,162	1,908
Long-term debt	5	1,154,172	1,077,140
Long-term incentive plan	9	23,966	13,305
Decommissioning liability		330,667	307,968
Deferred tax liabilities		275,817	246,730
Total liabilities		2,339,867	2,127,356
Equity			
Share capital	7	1,330,470	992,811
Accumulated deficit	•	(49,588)	(69,102)
Total equity		1,280,882	923,709
Total liabilities and equity		3,620,749	3,051,065

See accompanying notes to the condensed interim unaudited consolidated financial statements.

These condensed interim unaudited consolidated financial statements were approved by the board of directors of Keyera Corp. on August 6, 2014.

(Signed) H. Neil Nichols Director (Signed) Jim V. Bertram Director

Keyera Corp.
Condensed Interim Consolidated Statements of Net Earnings and Comprehensive Income (Thousands of Canadian dollars, except share information)

(Unaudited)

			Three months ended June 30,		iths ended une 30,
		2014	2013	2014	2013
	Note	\$	\$	\$	\$
Operating revenues	14	866,544	782,424	1,818,023	1,566,893
Operating expenses	14	(700,372)	(665,353)	(1,525,116)	(1,355,791)
		166,172	117,071	292,907	211,102
General and administrative expenses		(9,224)	(5,445)	(19,245)	(11,976)
Finance costs	12	(13,651)	(12,944)	(28,035)	(24,852)
Depreciation and amortization expense		(32,371)	(25,099)	(59,642)	(49,893)
Net foreign currency (loss) gain on					
U.S. debt	11	(13,722)	2,045	(510)	(5,630)
Long-term incentive plan expense	9	(12,044)	(6,901)	(19,035)	(15,163)
Impairment expense		_	_	_	(577)
Earnings before income tax		85,160	68,727	166,440	103,011
Income tax expense	6	(22,230)	(20,554)	(48,277)	(31,393)
Net earnings		62,930	48,173	118,163	71,618
Other comprehensive income		_	_	_	
Total comprehensive income		62,930	48,173	118,163	71,618
Earnings per share					
Basic earnings per share	8	0.78	0.62	1.47	0.92
Diluted earnings per share	8	0.78	0.61	1.47	0.92

See accompanying notes to the condensed interim unaudited consolidated financial statements.

# **Keyera Corp.**Condensed Interim Consolidated Statements of Cash Flows

(Thousands of Canadian dollars) (Unaudited)

(Orlandiced)		Three months ended June 30,			Six months ended June 30,	
		2014	2013	2014	2013	
	Note	\$	\$	\$	\$	
Cash provided by (used in):						
OPERATING ACTIVITIES						
Net earnings:		62,930	48,173	118,163	71,618	
Adjustments for items not affecting cash:		,		•		
Finance costs	12	2,744	3,208	5,443	4,787	
Depreciation and amortization expense		32,371	25,099	59,642	49,893	
Long-term incentive plan expense	9	12,044	6,901	19,035	15,163	
Unrealized loss (gain) on derivative		,		·		
financial instruments	10	30,213	(18,953)	(6,415)	514	
Unrealized (gain) loss on foreign exchange		(18,940)	11,341	(1,083)	17,330	
Deferred income tax expense	6	15,475	20,045	32,280	30,250	
Inventory write-down	4	_	_	1,533	440	
Impairment expense		_	_	_	577	
Decommissioning liability expenditures		(1,174)	(156)	(2,912)	(920)	
Changes in non-cash working capital	13	(28,988)	(46,433)	482	(3,739)	
Net cash provided by operating activities		106,675	49,225	226,168	185,913	
INVESTING ACTIVITIES						
Acquisitions	3	(114,159)	(23,101)	(119,942)	(27,008)	
Capital expenditures		(196,625)	(55,479)	(398,502)	(110,602)	
Proceeds on sale of assets		_	261	_	261	
Changes in non-cash working capital	13	(1,872)	3,493	46,431	7,864	
Net cash used in investing activities		(312,656)	(74,826)	(472,013)	(129,485)	
FINANCING ACTIVITIES						
Borrowings under credit facilities		80,000	175,000	80,000	485,000	
Repayments under credit facilities		(80,000)	(85,000)	(80,000)	(450,000)	
Proceeds from issuance of long-term debt	5	75,000	_	75,000	_	
Financing costs related to long-term debt	5	(378)	_	(390)	_	
Proceeds from equity offering	7	318,047	_	318,047	_	
Issuance costs related to equity offering	7	(12,772)	_	(12,772)	_	
Proceeds from issuance of shares related to DRIP	7	14,526	12,720	29,191	25,291	
Dividends paid to shareholders		(48,881)	(42,179)	(96,407)	(84,190)	
Net cash provided by/(used) in financing				(00,101)		
activities		345,542	60,541	312,669	(23,899)	
Effect of exchange rate fluctuations on foreign cash						
held		(836)	(230)	1,781	(197)	
Net increase in cash		138,725	34,710	68,605	32,332	
Cash (bank indebtedness) at the start of the period		116,531	(1,860)	186,651	518	
Cash at the end of the period		255,256	32,850	255,256	32,850	
		-				
The following amounts are included in Cash Flows from	n Operatin	g Activities:				
Income taxes paid in cash		544	1,281	1,054	1,323	
Interest paid in cash		9,754	13,006	12,818	20,137	

# Keyera Corp.

# Condensed Interim Consolidated Statement of Changes in Equity

(Thousands of Canadian dollars) (Unaudited)

# **Accumulated Deficit**

As at	Stated Share Capital \$	Retained Earnings (Deficit) \$	Contributed Surplus \$	Total \$
Balance at December 31, 2012	920,222	(38,806)	9,402	890,818
Common shares issued on conversion of convertible debentures Common shares issued pursuant	6,091	_	(2,791)	3,300
to dividend reinvestment plans Net earnings and total comprehensive	25,291	_	_	25,291
income	_	71,618	_	71,618
Dividends declared to shareholders	_	(84,306)	_	(84,306)
Balance at June 30, 2013	951,604	(51,494)	6,611	906,721

### **Accumulated Deficit**

As at	Stated Share Capital \$	Retained Earnings (Deficit) \$	Contributed Surplus \$	Total \$
Balance at December 31, 2013	992,811	(69,102)	_	923,709
Common shares issued pursuant to dividend reinvestment plans Common shares issued pursuant	29,191	_	_	29,191
to equity offering <sup>1</sup> Net earnings and total comprehensive	308,468	_	_	308,468
income	_	118,163	_	118,163
Dividends declared to shareholders	_	(98,649)		(98,649)
Balance at June 30, 2014	1,330,470	(49,588)	_	1,280,882

See accompanying notes to the condensed interim unaudited consolidated financial statements.

Note:

1 Net of issuance costs and related deferred income tax asset recorded.

Keyera Corp.

Notes to Condensed Interim Consolidated Financial Statements As at and for the three and six months ended June 30, 2014 and 2013

(All amounts expressed in thousands of Canadian dollars, except as otherwise noted) (Unaudited)

#### 1. GENERAL BUSINESS DESCRIPTION

The operating subsidiaries of Keyera Corp. include Keyera Partnership (the "Partnership"), Keyera Midstream Ltd. ("KML"), Keyera Energy Ltd. ("KEL"), Keyera Energy Inc. ("KEI"), Keyera Rimbey Ltd. ("KRL"), Keyera RP Ltd. ("KRPL"), Rimbey Pipeline Limited Partnership ("RPLP"), ADT Ltd. ("ADT") and Alberta Envirofuels Inc ("AEF"). Keyera Corp. and its subsidiaries are involved in the business of natural gas gathering and processing, as well as natural gas liquids ("NGLs"), iso-octane and crude oil processing, transportation, storage and marketing in Canada and the U.S. Keyera Corp. and its subsidiaries are collectively referred to herein as "Keyera". The address of Keyera's registered office and principal place of business is Suite 600, Sun Life Plaza West Tower, 144 – 4<sup>th</sup> Avenue S.W., Calgary, AB, Canada.

Pursuant to its Articles of Amalgamation, Keyera Corp. is authorized to issue an unlimited number of common shares (the "Shares"). The Shares trade on the Toronto Stock Exchange under the symbol "KEY".

On May 7, 2013, shareholders of Keyera approved a special resolution to amend the articles of Keyera (the "Articles of Amendment") to create two new classes of preferred shares (one class referred to as the "First Preferred Shares", a second class referred to as the "Second Preferred Shares", and collectively both classes being referred to as the "Preferred Shares"). Each are issuable in one or more series without par value and each with such rights, restrictions, designations and provisions as the Board of Directors may at any time and from time to time determine, subject to an aggregate maximum number of authorized Preferred Shares

#### 2. BASIS OF PREPARATION

These condensed interim consolidated financial statements are in compliance with IAS 34, Interim Financial Reporting, as issued by the International Accounting Standards Board. The accounting policies applied are in compliance with International Financial Reporting Standards ("IFRS") and are consistent with Keyera Corp.'s consolidated financial statements as at and for the year ended December 31, 2013, except for the adoption of new IFRS standards, amendments and interpretations effective January 1, 2014 as noted below.

These condensed interim consolidated financial statements as at and for the three and six months ended June 30, 2014 and 2013 do not include all disclosures required for the preparation of annual consolidated financial statements and should be read in conjunction with Keyera Corp.'s consolidated financial statements as at and for the year ended December 31, 2013.

The condensed interim consolidated financial statements were authorized for issuance on August 6, 2014 by the Board of Directors.

#### New and amended IFRS standards adopted by Keyera

For the three months ended June 30, 2014, Keyera did not adopt any new IFRS standards. Refer to the first quarter report of 2014 for details of the new IFRS standards that were adopted effective January 1, 2014.

#### 3. ACQUISITION

On May 1, 2014, Keyera acquired the following assets:

- an 85% ownership interest in the Cynthia gas plant, along with the corresponding working interest in lands from which gas is produced into the plant;
- an additional 4.6% ownership interest in the Bigoray gas plant (bringing its ownership in that plant to 100%), along with certain associated reserves which produce into the plant; and
- varying ownership interests in certain associated oil batteries, compressors and gathering pipelines.

The acquired reserves are all from the Nisku formation and all of these assets are located in Alberta.

Total consideration paid was \$113,061. The acquisition was funded using Keyera's existing cash balances and cash flow.

Keyera has accounted for the purchase as an asset acquisition.

The preliminary allocation of the total consideration to the net assets acquired is summarized below:

Net assets acquired	\$
Property, plant and equipment	113,061
Decommissioning asset	20,573
Decommissioning liability	(20,573)
Total net assets acquired	113,061
Consideration	\$
Cash	113,061
Total consideration paid	113,061

#### 4. INVENTORY

The total carrying amount and classification of inventory was as follows:

	June 30,	December 31,	
	2014	2013	
As at	\$	\$	
NGLs and iso-octane	189,561	171,686	
Other	4,245	3,972	
Total inventory	193,806	175,658	

For the period ended June 30, 2014, \$193,806 of inventory was carried at cost (December 31, 2013 – \$175,658).

For the three months ended June 30, 2014, there were no charges to operating expenses to write down the cost of NGL inventory and iso-octane to net realizable value (three months ended June 30, 2013 – nil). For the six months ended June 30, 2014 there was a charge of \$1,533 (six months ended June 30, 2013 – \$440) incurred during the first three months of the year.

#### 5. LONG-TERM DEBT

On April 8, 2014, Keyera issued \$75,000 of senior unsecured notes to a group of institutional investors in the U.S.

Financing costs of \$378 have been deferred and are amortized using the effective interest method over the remaining terms of the related debt.

#### 6. INCOME TAXES

The components of the income tax expense were as follows:

•		Three months ended June 30,		Six months ended June 30,	
	2014	2013	2014	2013	
	\$	\$	\$	\$	
Current	6,755	509	15,997	1,143	
Deferred	15,475	20,045	32,280	30,250	
Income tax expense	22,230	20,554	48,277	31,393	

### 7. CAPITAL

	Share Capita	ıl
	Number of Common Shares	Share Capital \$
Balance at December 31, 2013	79,186,639	992,811
Common shares issued pursuant to equity offering <sup>1</sup>	4,312,500	308,468
Common shares issued pursuant to dividend reinvestment plans	435,983	29,191
Balance at June 30, 2014	83,935,122	1,330,470

Note:

On May 29, 2014 Keyera issued 3,750,000 common shares in a public offering and 562,500 common shares pursuant to the overallotment option in connection with the public offering, at a price of \$73.75 per common share for net proceeds of \$308,468 after underwriters' fees and issuance costs of \$9,579, net of a deferred tax asset balance of \$3,193.

<sup>&</sup>lt;sup>1</sup> Net of issuance costs and related deferred income tax asset recorded.

### 8. EARNINGS PER SHARE

Basic earnings per share was calculated by dividing net earnings by the weighted average number of shares outstanding for the related period. The effect of convertible debentures was included in the calculation of diluted earnings per share for the comparative three and six month periods ended June 30, 2013.

	Three months ended June 30,		Six months ended June 30,	
	2014 \$	2013 \$	2014 \$	2013 \$
Basic earnings per share	0.78	0.62	1.47	0.92
Diluted earnings per share	0.78	0.61	1.47	0.92

	Three months ended June 30,		Six months ended June 30,	
	2014	2013	2014	2013
	\$	\$	\$	\$
Net earnings – basic	62,930	48,173	118,163	71,618
Effect of convertible debentures (net of tax)	_	146	_	316
Net earnings – diluted	62,930	48,319	118,163	71,934

	Three months ended June 30,		Six months ended June 30,	
(in thousands)	2014	2013	2014	2013
Weighted average number of shares – basic Shares deemed to be issued on conversion of	81,081	78,162	80,196	78,013
convertible debentures	_	450	_	484
Weighted average number of shares – diluted	81,081	78,612	80,196	78,497

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#### 9. SHARE-BASED COMPENSATION AND PENSION PLANS

# Long-term incentive plan

Keyera has a Long-Term Incentive Plan ("LTIP") which compensates officers and key employees by delivering shares of Keyera or paying cash in lieu of shares. Participants in the LTIP are granted rights ("share awards") to receive shares of Keyera on specified dates in the future. Grants of share awards are authorized by the Board of Directors. Shares delivered to employees are acquired in the marketplace and not issued from treasury. The acquired shares are placed in a trust account established for the benefit of the participants until the share awards vest.

The LTIP consists of two types of share awards, the Performance Award and the Time Vested ("Restricted") Award.

The LTIP is accounted for using the liability method and is measured at fair value at each statement of financial position date until the award is settled. The fair value of the liability is measured by applying a fair value pricing model. At June 30, 2014 the fair value of shares granted was \$78.61 per share (December 31, 2013 – \$63.93 per share).

The compensation cost recorded for the LTIP was as follows:

·	Three months ended June 30,		Six months ended June 30,	
	2014	2013	2014	2013
	\$	\$	\$	\$
Performance awards	11,131	6,404	17,199	13,904
Restricted awards	913	497	1,836	1,259
Total long-term incentive plan expense	12,044	6,901	19,035	15,163

The table below shows the number of share awards granted:

	Share awards granted as at		
	June 30,	December 31,	
Share Award Series	2014	2013	
Issued July 1, 2011 – Performance Awards	153,770	155,095	
Issued July 1, 2012 - Performance Awards	161,777	162,932	
Issued July 1, 2013 – Performance Awards	149,130	147,045	
Issued July 1, 2011 – Restricted Awards	9,197	9,632	
Issued July 1, 2012 – Restricted Awards	22,938	23,523	
Issued July 1, 2013 – Restricted Awards	28,995	28,400	

#### 10. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

Financial instruments include cash, bank indebtedness, trade and other receivables, derivative financial instruments (including puttable instruments), trade and other payables, dividends payable, credit facilities, current and long-term debt and convertible debentures. Derivative financial instruments include foreign exchange contracts, cross-currency swaps, NGLs, crude oil, motor gasoline and natural gas price contracts, electricity price contracts and physical fixed price commodity contracts. Derivative instruments are classified as fair value through the statement of net earnings and are measured at fair value. All other financial instruments are measured at amortized cost.

#### **Financial Instruments**

#### (a) Fair value

Fair value represents Keyera's estimate of the price at which a financial instrument could be exchanged between knowledgeable and willing parties in an orderly arm's length transaction motivated by normal business considerations.

Fair value measurement of assets and liabilities recognized on the consolidated statement of financial position are categorized into levels within a fair value hierarchy based on the nature of valuation inputs.

The fair value hierarchy has the following levels:

- Level 1: quoted prices in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly; and
- Level 3: inputs for the asset or liability that are not based on observable market data.

All of Keyera's derivative instruments are classified as Level 2 as their fair value is derived by using observable inputs, including commodity price curves, foreign currency curves and credit spreads. For fixed price forward contracts, fair value is derived from observable NGL market prices.

#### Financial instruments with fair value equal to carrying value

The carrying values of cash, bank indebtedness, trade and other receivables, trade and other payables and dividends payable approximate their fair values because the instruments are near maturity or have no fixed repayment terms. The carrying value of the credit facilities approximates fair value due to their floating rates of interest.

### Fair value of senior fixed rate debt

The fair value of long-term debt is based on third party estimates for similar issues or current rates offered to Keyera for debt of the same maturity. The fair value of Keyera's unsecured senior notes at June 30, 2014 was \$1,241,275 and this was determined by reference to inputs other than quoted market prices in active markets for identical liabilities under Level 2 of the fair value hierarchy.

The fair values and carrying values of the derivative instruments are listed below and represent an estimate of the amount that Keyera would receive (pay) if these instruments were settled at the end of the period.

		Weighted	Fair Value			
	Notional	Average	Hierarchy	Net Fair	Carryi	ng Value
	Volume <sup>1</sup>	Price	Level 2	Value	Asset	Liability
As at June 30, 2014	70141110	\$		\$	\$	\$
Marketing: NGLs and Iso-octane		· · ·		*	<u> </u>	<del></del>
Financial contracts:						
Seller of fixed price swaps						
(maturing by March 1, 2015)	1,960,600 Bbls	92.28/Bbl	Level 2	(1,098)	1,060	(2,158)
Seller of fixed price crack spreads	1,223,032 = 2.0			(1,000)	1,000	(-, : )
(maturing by June 1, 2015)	3,344,407 Bbls	38.20/Bbl	Level 2	(1,959)	4,809	(6,768)
Buyer of fixed price crack spreads				, ,		, ,
(maturing by March 1, 2015)	1,872,549 Bbls	30.82/Bbl	Level 2	(456)	2,445	(2,901)
Physical contracts:						
Seller of fixed price forward contracts						
(maturing by March 31, 2015)	400,860 Bbls	65.96/Bbl	Level 2	1,149	1,150	(1)
Buyer of fixed price forward contracts						
(maturing by July 31, 2014)	62,930 Bbls	106.12/Bbl	Level 2	(307)	_	(307)
Currency:						
Seller of forward contracts						
(maturing by July 1, 2014)	US\$80,000,000	1.08/USD	Level 2	652	672	(20)
Buyer of forward contracts						
(maturing by September 25, 2014)	US\$12,396,954	1.09/USD	Level 2	(249)	_	(249)
NGL Infrastructure						
Electricity:						
Buyer of fixed price swaps						
(maturing by December 1, 2014)	41,952 MWhs	54.66/MWh	Level 2	351	359	(8)
Long-term Debt						
Buyer of cross-currency swaps						
(maturing September 8, 2015)	US\$15,000,000	1.04/USD	Level 2	530	530	_
Buyer of cross-currency swaps						
(maturing September 8, 2015)	US\$879,750	1.28/USD	Level 2	40	40	_
Buyer of cross-currency swap						
(maturing by May 1, 2016)	US\$50,000,000	1.24/USD	Level 2	(7,486)	_	(7,486)
Buyer of cross-currency swaps						
(maturing by May 1, 2016)	US\$8,400,000	1.21/USD	Level 2	(1,345)	_	(1,345)
Buyer of cross-currency swaps						
(maturing September 8, 2020)	US\$103,000,000	1.04/USD	Level 2	2,929	2,929	_
Buyer of cross-currency swaps	110004 440 000	4.00/110D	1 1 0	4 407	4 407	
(maturing September 8, 2020)	US\$34,412,300	1.22/USD	Level 2	1,487	1,487	_
Buyer of cross-currency swaps	LIC\$139,000,000	0.00/LICD	Lovel 2	0.025	0.025	
(maturing June 19, 2024) Buyer of cross-currency swaps	US\$128,000,000	0.98/USD	Level 2	8,935	8,935	_
(maturing June 19, 2024)	US\$53,632,000	1.22/USD	Level 2	5,631	5,631	
Buyer of cross-currency swaps	03433,032,000	1.22/03D	Level 2	3,031	3,031	
(maturing November 20, 2025)	US\$140,000,000	1.03/USD	Level 2	4,853	4,853	_
Buyer of cross-currency swaps	<b>σσφ</b> τιο,σσσ,σσσ	1.00,000	207012	1,000	1,000	
(maturing November 20, 2025)	US\$76,475,000	1.14/USD	Level 2	3,742	3,742	_
Buyer of cross-currency swaps				-,· · <b>-</b>	-,	
(maturing November 20, 2028)	US\$65,000,000	1.03/USD	Level 2	2,223	2,223	_
Buyer of cross-currency swaps	. , ,			, -	, -	
(maturing November 20, 2028)	US\$46,653,750	1.14/USD	Level 2	2,204	2,204	
				04.000		(04.040)
				21,826	43,069	(21,243)

All notional amounts represent actual volumes or actual prices and are not expressed in thousands.

A description of the fair value hierarchy is discussed in the fair value section.

	Notional Volume <sup>1</sup>	Weighted Average Price	Fair Value Hierarchy Level <sup>2</sup>	Net Fair Value	Carrying Asset	g Value Liability
As at December 31, 2013		\$		\$	\$	\$
Marketing: NGLs and Iso-octane						
Financial contracts:						
Seller of fixed price swaps						
(maturing by May 1, 2014)	2,363,503 Bbls	97.11/Bbl	Level 2	(2,519)	3,024	(5,543)
Buyer of fixed price swaps (maturing by August 1, 2014)	1,005,223 Bbls	83.59/Bbl	Level 2	1,234	3,902	(2,668)
Seller of fixed price crack spreads	1,000,225 0015	03.39/001	Level 2	1,234	3,902	(2,000)
(maturing by June 1, 2014)	1,829,500 Bbls	21.66/Bbl	Level 2	(3,741)	954	(4,695)
Buyer of fixed price crack spreads				, ,		•
(maturing by August 1, 2014)	180,030 Bbls	40.39/Bbls	Level 2	438	530	(92)
Physical contracts:						
Seller of fixed price forward contracts (maturing by March 31, 2014)	345,000 Bbls	59.42/Bbl	Level 2	(1,581)	17	(1,598)
Buyer of fixed price forward contracts	343,000 Dbis	39.42/001	Level 2	(1,501)	17	(1,530)
(maturing by January 1, 2014)	10,000 Bbls	64.10/Bbl	Level 2	4	4	_
Currency:				•	•	
Seller of forward contracts						
(maturing by March 1, 2014)	US\$109,000,000	1.07/USD	Level 2	427	473	(46)
NGL Infrastructure Electricity: Buyer of fixed price swaps (maturing by December 1, 2014)	30,660 MWhs	56.07/MWh	Level 2	(16)	67	(83)
Long-term Debt						
Buyer of cross-currency swaps (maturing September 8, 2015)	US\$15,000,000	1.04/USD	Level 2	683	683	
Buyer of cross-currency swaps	Ο Ο φ 1 ο , ο ο ο , ο ο ο	1.04/000	LCVCI Z	000	000	
(maturing September 8, 2015)	US\$1,173,000	1.28/USD	Level 2	65	65	_
Buyer of cross-currency swap						
(maturing by May 1, 2016)	US\$50,000,000	1.24/USD	Level 2	5,390	5,390	_
Buyer of cross-currency swaps (maturing by May 1, 2016)	US\$10,500,000	1.21/USD	Level 2	1,000	1,000	
Buyer of cross-currency swaps	03\$10,300,000	1.21/03D	Level 2	1,000	1,000	
(maturing September 8, 2020)	US\$103,000,000	1.04/USD	Level 2	1,763	1,763	_
Buyer of cross-currency swaps						
(maturing September 8, 2020)	US\$31,765,200	1.22/USD	Level 2	1,376	1,376	_
Buyer of cross-currency swaps	LIC#420 000 000	0.00/LICD	Lovel 2	1 705	4 705	
(maturing June 19, 2024) Buyer of cross-currency swaps	US\$128,000,000	0.98/USD	Level 2	1,725	1,725	_
(maturing June 19, 2024)	US\$56,313,600	1.22/USD	Level 2	1,696	1,696	_
Buyer of cross-currency swaps				1,000	,,,,,,	
(maturing November 20, 2025)	US\$140,000,000	1.03/USD	Level 2	2,361	2,361	_
Buyer of cross-currency swaps	LIO#70 000 000	4.4.4.105		4.040	4.046	
(maturing November 20, 2025)	US\$79,800,000	1.14/USD	Level 2	4,912	4,912	_
Buyer of cross-currency swaps (maturing November 20, 2028)	US\$65,000,000	1.03/USD	Level 2	(1,908)	_	(1,908
Buyer of cross-currency swaps	22420,000,000	1.00,000	201012	(1,000)		(1,000)
(maturing November 20, 2028)	US\$48,262,500	1.14/USD	Level 2	2,101	2,101	

# Notes:

Derivative instruments are recorded on the consolidated statement of financial position at fair value. Changes in the fair value of these financial instruments are recognized in the statement of net earnings and comprehensive income in the period in which they arise.

All notional amounts represent actual volumes or actual prices and are not expressed in thousands.

<sup>&</sup>lt;sup>2</sup> A description of the fair value hierarchy is discussed in the fair value section.

For the Marketing and NGL Infrastructure segments, unrealized gains (losses), representing the change in fair value of derivative contracts, are recorded in Marketing operating revenue and NGL Infrastructure operating expense, respectively. Unrealized gains (losses) relating to the cross-currency swaps are recorded in foreign currency gain (loss).

The unrealized gains (losses) representing the change in fair value relating to derivative instruments were as follows:

	Three months ended June 30,		Six months ended June 30,	
	2014	2013	2014	2013
Unrealized (loss) gain	\$	\$	\$	\$
Marketing revenue	1,537	5,438	3,471	(14,018)
NGL Infrastructure operating expense	324	(126)	366	720
Other:				
Foreign currency (loss) gain on U.S. debt	(32,074)	13,641	2,578	12,784
Total unrealized (loss) gain	(30,213)	18,953	6,415	(514)

# **Risk Management**

Market risk is the risk that the fair value of future cash flows of a financial asset or a financial liability will fluctuate because of changes in market prices. Market risk is comprised of commodity price risk, interest rate risk, and foreign currency risk, as well as credit and liquidity risks.

### (b) Commodity price risk

Subsidiaries of Keyera enter into contracts to purchase and sell primarily NGLs and iso-octane, as well as natural gas and crude oil. These contracts are exposed to commodity price risk between the times contracted volumes are purchased and sold and foreign currency risk for those sales denominated in U.S. dollars. These risks are actively managed by balancing physical and financial contracts which include energy related forward contracts, price swaps and forward currency contracts. A risk management committee meets regularly to review and assess the risks inherent in existing contracts and the effectiveness of the risk management strategies. This is achieved by modeling future sales and purchase contracts to monitor the sensitivity of changing prices and volumes.

Significant amounts of electricity and natural gas are consumed by certain facilities. Due to the fixed fee nature of some service contracts in place with customers, these facilities are unable to flow increases in the cost of electricity and natural gas to customers in all situations. In order to mitigate this exposure to fluctuations in the prices of electricity and natural gas, price swap agreements may be used. These agreements are accounted for as derivative instruments.

Certain NGL contracts that require physical delivery at fixed prices are accounted for as derivative instruments.

#### (c) Foreign currency risk

Foreign currency risk arises on financial instruments that are denominated in a foreign currency. Keyera's functional currency is the Canadian dollar. Keyera's foreign currency risk largely arises from the Marketing segment where a significant portion of sales and purchases are denominated in U.S. dollars. Foreign currency risk is actively managed by using forward currency contracts and cross-currency swaps. Management monitors the exposure to foreign currency risk and regularly reviews its financial instrument activities and all outstanding positions.

The Gathering and Processing and NGL Infrastructure segments have very little foreign currency risk as all sales and virtually all purchases are denominated in Canadian dollars.

U.S. dollar sales and purchases in the Marketing segment were as follows:

	Three month June 3		Six months ended June 30,	
	2014	2013	2014	2013
U.S. dollar sales and purchases	\$	\$	\$	\$
Sales priced in U.S. dollars	297,434	208,422	644,015	472,280
Purchases priced in U.S. dollars	(220,441)	(214,403)	(426,152)	(415,490)

Portions of Keyera's trade and other receivables and trade and other payables are denominated in U.S. dollars and, as a result, are subject to foreign currency risk.

Keyera is also exposed to foreign currency risk related to its U.S. dollar denominated long-term debt. To manage this currency exposure, Keyera has entered into cross-currency swap contracts relating to the principal portion and future interest payments of the U.S. dollar denominated debt. These cross-currency contracts are accounted for as derivative instruments. Refer to note 11 for a summary of the foreign currency gains (losses) associated with the U.S. dollar denominated long-term debt.

#### (d) Interest rate risk

The majority of Keyera's interest rate risk is attributed to its fixed and floating rate debt, which is used to finance capital investments and operations. Keyera's remaining financial instruments are not significantly exposed to interest rate risk. The floating rate debt creates exposure to interest rate cash flow risk, whereas the fixed rate debt creates exposure to interest rate price risk. At June 30, 2014, fixed rate borrowings comprised 100% of total debt outstanding (December 31, 2013 – 100%). The fair value of future cash flows for fixed rate debt fluctuates with changes in market interest rates. It is Keyera's intention to not repay fixed rate debt until maturity and therefore future cash flows would not fluctuate.

#### (e) Credit risk

The majority of trade and other receivables are due from entities in the oil and gas industry and are subject to normal industry credit risks. Concentration of credit risk is mitigated by having a broad domestic and international customer base. Keyera evaluates and monitors the financial strength of its customers in accordance with its credit policy.

Keyera's maximum exposure to credit risk, which is a worst case scenario and does not reflect results expected by Keyera, is \$386,150 at June 30, 2014 (December 31, 2013 – \$407,833). Keyera does not typically renegotiate the terms of trade receivables. There were no significant renegotiated balances outstanding at June 30, 2014. With respect to counterparties for derivative financial instruments, the credit risk is managed through dealing primarily with recognized futures exchanges or investment grade financial institutions and by maintaining credit policies which significantly reduce overall counter party credit risk. In addition, Keyera incorporates the credit risk associated with counterparty default, as well as Keyera's own credit risk, into the estimates of fair value.

The allowance for credit losses is reviewed on a quarterly basis. An assessment is made whether an account is deemed impaired based on the number of days outstanding and the likelihood of collection from the counterparty.

# (f) Liquidity risk

Liquidity risk is the risk that suitable sources of funding for Keyera's business activities may not be available. Keyera manages liquidity risk by maintaining bank credit facilities, continuously managing forecast and actual cash flows and monitoring the maturity profiles of financial assets and financial liabilities. Keyera has access to a wide range of funding at competitive rates through capital markets and banks to meet the immediate and ongoing requirements of the business.

#### **Risk Management Sensitivities**

The following table summarizes the sensitivity of the fair value of Keyera's risk management positions to fluctuations in commodity price, interest rate, and foreign currency rate. Fluctuations in commodity prices, foreign currency rate and interest rate changes could have resulted in unrealized gains (losses) affecting income before tax as follows:

	Impact on before June 30	e tax	Impact on income before tax June 30, 2013	
Risk sensitivities	Increase	Decrease	Increase	Decrease
Commodity price changes				
+ 10% in natural gas price	_	_	224	
- 10% in natural gas price	_	_	_	(224)
+ 10% in electricity price	264	_	185	
- 10% in electricity price	_	(264)	_	(185)
+ 10% in NGL and iso-octane prices	_	(23,386)	_	(25,841)
<ul> <li>10% in NGL and iso-octane prices</li> </ul>	23,386	_	25,841	
Foreign currency rate changes + \$0.01 in U.S./Canadian dollar exchange				
rate	850	_	_	(50)
- \$0.01 in U.S./Canadian dollar exchange				(00)
rate	_	(850)	50	
Interest rate changes				
+ 1% in interest rate	_	(20)		(286)
- 1% in interest rate	20	`	286	<u> </u>

# 11. NET FOREIGN CURRENCY (LOSS) GAIN ON U.S. DEBT

The components of foreign currency (loss) gain were as follows:

	Three months ended June 30,		Six months endo June 30,	
	2014	2013	2014	2013
	\$	\$	\$	\$
Foreign currency (loss) gain resulting from:				_
Translation of US\$504,000 long-term debt				
(2013 – US\$299,000)	19,000	(10,645)	(2,017)	(16,834)
Translation of accrued interest payable	160	(28)	83	(136)
Change in fair value of the cross currency				
swaps - principal and interest portion	(32,074)	13,641	2,578	12,784
Loss from cross currency swaps – interest				
portion <sup>1</sup>	(808)	(923)	(1,154)	(1,444)
Total foreign currency (loss) gain on U.S.	(13,722)	2,045	(510)	(5,630)

Note:

#### 12. FINANCE COSTS

The components of finance costs were as follows:

	Three months ended		Six months ended	
	June 3	0,	June 30,	
	2014	2013	2014	2013
	\$	\$	\$	\$
Interest on bank overdrafts and credit facilities	751	1,519	1,397	3,092
Interest on long-term debt	15,071	9,336	29,426	18,606
Interest on convertible debentures	_	165	_	373
Interest capitalized	(4,599)	(1,197)	(7,587)	(1,953)
Other interest income	(316)	(87)	(644)	(53)
Total interest expense on current and long-	-			
term debt	10,907	9,736	22,592	20,065
Unwinding of discount on decommissioning				
liability	2,543	2,870	5,038	4,312
Unwinding of discount on long-term debt	201	316	405	427
Unwinding of discount on convertible				
debentures	_	22	_	48
Non-cash expenses in finance costs	2,744	3,208	5,443	4,787
Total finance costs	13,651	12,944	28,035	24,852

For the three and six months ended June 30, 2014, \$4,599 and \$7,587 of borrowing (interest) costs were capitalized (three and six months ended June 30, 2013 – \$1,197 and \$1,953) at a weighted average capitalization rate of 5.08% on funds borrowed (three and six months ended June 30, 2013 – 5.16%).

A foreign currency loss resulted from the exchange of currencies relating to the interest payments.

#### 13. SUPPLEMENTAL CASH FLOW INFORMATION

Details of changes in non-cash working capital from operating activities were as follows:

	Three months ended June 30,		Six months ended June 30,		
	2014	<b>2014</b> 2013	2013	2014	2013
	\$	\$	\$	\$	
Inventories	(34,313)	(73,837)	(19,681)	(35,375)	
Trade and other receivables	5,559	8,992	21,683	(5,805)	
Other assets	(3,704)	(7,747)	(15,994)	(6,973)	
Trade and other payables	3,470	26,159	14,474	44,414	
Changes in non-cash working capital from					
operating activities	(28,988)	(46,433)	482	(3,739)	

Details of changes in non-cash working capital from investing activities were as follows:

	Three months ended June 30,		Six months ended June 30,	
	2014	2013	2014	2013
	\$	\$	\$	\$
Trade and other payables	(1,872)	3,493	46,431	7,864
Changes in non-cash working capital from	-			
investing activities	(1,872)	3,493	46,431	7,864

#### 14. SEGMENT INFORMATION

Keyera has the following four reportable operating segments based on the nature of its business activities:

#### Marketing

The Marketing segment is involved in the marketing of NGLs, such as propane, butane, and condensate, and iso-octane to customers in Canada and the United States, as well as various crude oil midstream activities.

#### **Gathering and Processing**

The Gathering and Processing segment includes raw gas gathering systems and processing plants located in the natural gas production areas primarily on the western side of the Western Canada Sedimentary Basin. The operations primarily involve providing natural gas gathering and processing services to customers.

#### **NGL** Infrastructure

The NGL Infrastructure segment provides gathering, fractionation, storage, transportation and terminalling services for NGLs and crude oil. As well, it provides manufacturing services of iso-octane to Keyera's Marketing business. These services are provided to customers through an extensive network of facilities that include underground NGL storage caverns, NGL fractionation facilities, NGL and crude oil pipelines as well as rail and truck terminals and the AEF facility.

# **Corporate and Other**

The Corporate and Other segment includes corporate functions and the production of natural gas and natural gas liquids.

Inter-segment sales and expenses are recorded at current market prices at the date of the transaction. These transactions are eliminated on consolidation in order to arrive at net earnings in accordance with GAAP.

The following table shows the operating margin from each of Keyera's operating segments and includes inter-segment transactions. Operating margin is a key measure used by management to monitor profitability by segment.

Three months ended	Marketing	Gathering & Processing	NGL Infrastructure	Corporate and Other	Total
June 30, 2014	\$	\$	\$	\$	\$
Revenue before					
inter-segment eliminations	735,513	113,524	75,034	9,117	933,188
Operating expenses before					
inter-segment eliminations	(682,722)	(49,543)	(26,079)	(8,672)	(767,016)
Operating margin	52,791	63,981	48,955	445	166,172
Inter-segment revenue eliminations	_	(12,167)	(49,504)	(4,973)	(66,644)
Inter-segment expenses eliminations	58,968		_	7,676	66,644
	111,759	51,814	(549)	3,148	166,172
General and administrative					
expenses	_	_	_	(9,224)	(9,224)
Finance costs		_	_	(13,651)	(13,651)
Depreciation and amortization				(10,001)	(10,001)
expense	_	_	_	(32,371)	(32,371)
Net foreign currency loss on				, , ,	, ,
U.S. debt				(13,722)	(13,722)
Long-term incentive plan expense	_	_	_	(12,044)	(13,722)
Earnings (loss) before income			<del></del>	(12,044)	(12,044)
tax	111,759	51,814	(549)	(77,864)	85,160
Income tax expense	111,739	31,014	(349)	(22,230)	(22,230)
Net earnings (loss)	111,759	51,814	(549)	(100,094)	62,930
Het earnings (1055)	111,739	31,014	(343)	(100,034)	02,330
Revenue from external customers	735,513	101,357	25,530	4,144	866,544

Three months ended June 30, 2013	Marketing \$	Gathering & Processing	NGL Infrastructure \$	Corporate and Other \$	Total \$
Revenue before					
inter-segment eliminations	682,700	90,727	54,398	3,460	831,285
Operating expenses before	(005 000)	(54.704)	(05.070)	(4.000)	(744044)
inter-segment eliminations	(635,883)	(51,791)	(25,272)	(1,268)	(714,214)
Operating margin	46,817	38,936	29,126	2,192	117,071
Inter-segment revenue eliminations	_	(4,491)	(40,381)	(3,989)	(48,861)
Inter-segment expenses eliminations	48,040	_		821	48,861
	94,857	34,445	(11,255)	(976)	117,071
General and administrative expenses Finance costs	=	_	_	(5,445) (12,944)	(5,445) (12,944)
Depreciation and amortization expense  Net foreign currency gain on	_	_	_	(25,099)	(25,099)
U.S. debt	_	_	_	2,045	2,045
Long-term incentive plan expense	_	_		(6,901)	(6,901)
Earnings (loss) before income				( , , ,	
tax	94,857	34,445	(11,255)	(49,320)	68,727
Income tax expense	_	_	_	(20,554)	(20,554)
Net earnings (loss)	94,857	34,445	(11,255)	(69,874)	48,173
Revenue from external customers	682,700	86,236	14,017	(529)	782,424

Six months ended	Marketing	Gathering & Processing	Infrastructure		Total
June 30, 2014	\$	\$	\$	\$	\$
Revenue before	4 570 040	005.000	444.044	10.075	4 000 070
inter-segment eliminations	1,576,818	205,969	144,214	12,875	1,939,876
Operating expenses before	(4 407 070)	(02.724)	(FC 200)	(0.047)	(4.646.060)
inter-segment eliminations	(1,487,079)	(93,734)	(56,209)	(9,947)	(1,646,969)
Operating margin	89,739	112,235	88,005	2,928	292,907
Inter-segment revenue eliminations	_	(17,225)	(94,593)	(10,035)	(121,853)
		(17,220)	(04,000)	(10,000)	(121,000)
Inter-segment expenses eliminations	113,365		_	8,488	121,853
	203,104	95,010	(6,588)	1,381	292,907
General and administrative					
expenses	_	_	_	(19,245)	(19,245)
Finance costs	_	_	_	(28,035)	(28,035)
Depreciation and amortization				(50.040)	(50.040)
expense	_	_	_	(59,642)	(59,642)
Net foreign currency loss on U.S. debt				(540)	(540)
0.0. 000.	_	_	_	(510)	(510)
Long-term incentive plan expense				(19,035)	(19,035)
Earnings (loss) before income tax	203,104	95,010	(6,588)	(125,086)	166,440
Income tax expense	_	_	_	(48,277)	(48,277)
Net earnings (loss)	203,104	95,010	(6,588)	(173,363)	118,163
Revenue from external customers	1,576,818	188,744	49,621	2,840	1,818,023

Six months ended	Marketing	Gathering & Processing	NGL Infrastructure	Corporate and Other	Total
June 30, 2013	\$	\$	\$	\$	\$
Revenue before	·	·	·	·	·
inter-segment eliminations	1,380,238	168,775	104,218	6,014	1,659,245
Operating expenses before					
inter-segment eliminations	(1,309,497)	(89,938)	(46,079)	(2,629)	(1,448,143)
Operating margin	70,741	78,837	58,139	3,385	211,102
Inter-segment revenue eliminations	_	(8,403)	(76,264)	(7,685)	(92,352)
Inter-segment expenses eliminations	90,687	_	_	1,665	92,352
	161,428	70,434	(18,125)	(2,635)	211,102
General and administrative					
expenses	_	_	_	(11,976)	(11,976)
Finance costs	_	_	_	(24,852)	(24,852)
Depreciation and amortization				( , ,	( , ,
expense		_	_	(49,893)	(49,893)
Net foreign currency loss on				, ,	, ,
U.S. debt	_	_	_	(5,630)	(5,630)
Long-term incentive plan expense	_	_	_	(15,163)	(15,163)
Impairment expense	(577)	_		<u> </u>	(577)
Earnings (loss) before income tax	160,851	70,434	(18,125)	(110,149)	103,011
Income tax expense	_	_	<del>-</del>	(31,393)	(31,393)
Net earnings (loss)	160,851	70,434	(18,125)	(141,542)	71,618
Revenue from external customers	1,380,238	160,372	27,954	(1,671)	1,566,893

# Geographical information

Keyera operates in two geographical areas, Canada and the United States (US). Keyera's revenue from external customers and information about its property, plant and equipment by geographical location are detailed below based on the country of origin.

Revenue from external customers located in	Canada \$	US \$
For the three months ended June 30, 2014	682,011	184,533
For the three months ended June 30, 2013	667,421	115,003
For the six months ended June 30, 2014	1,439,741	378,282
For the six months ended June 30, 2013	1,298,597	268,296

	Canada	US
	\$	\$
Non-current assets <sup>1</sup> at June 30, 2014	2,716,160	37,660
Non-current assets <sup>1</sup> at December 31, 2013	2,248,476	15,467

#### Note:

#### Information about major customers

For the three months ended June 30, 2014, Keyera earned \$188,969 of revenues from two external customers that each accounted for more than 10% of its total revenue for the quarter (three months ended June 30, 2013 - \$78,279 from one external customer). Individually, these two customers accounted for \$99,823 and \$89,146 in revenues. The revenue was generated from customers in the Marketing and NGL Infrastructure segments.

For the six months ended June 30, 2014, Keyera earned \$182,691 of revenues from one external customer that accounted for more than 10% of its total revenue for the period (for the six months ended June 30, 2013 this 10% threshold was not met by a single external customer). The revenue was generated from a customer in the Marketing and NGL Infrastructure segments.

#### 15. SUBSEQUENT EVENTS

#### Dividends Declared

In July 2014, Keyera declared a dividend of \$0.215 per share, payable on August 15, 2014, to shareholders of record as of July 22, 2014.

Non-current assets are comprised of non-current derivative financial instruments, property, plant and equipment, intangible assets, goodwill and deferred tax assets.

# **Corporate Information**

#### **Board of Directors**

#### Jim V. Bertram

Chief Executive Officer Keyera Corp. Calgary, Alberta

### Robert B. Catell (1)

Chairman of the Advanced Energy Research and Technology Center of Stoneybrook University New York, New York

Douglas Haughey (3) Corporate Director Calgary, Alberta

### Nancy M. Laird (3)(4)

Corporate Director Calgary, Alberta

# Donald J. Nelson $^{(2)(4)}$

President

Fairway Resources Inc. Calgary, Alberta

# H. Neil Nichols (2)(3)

Corporate Director Smiths Cove, Nova Scotia

### Michael Norris (2)

Corporate Director Calgary, Alberta

#### Thomas C. O'Connor

Corporate Director Evergreen, Colorado

# William R. Stedman (3)(4)

Chairman and CEO **ENTx Capital Corporation** Calgary, Alberta

- (1) Chairman of the Board
- (2) Member of the Audit Committee
- (3) Member of the Compensation and Governance Committee
- (4) Member of the Health, Safety and Environment Committee

### **Head Office**

Keyera Corp.

Suite 600, Sun Life Plaza West Tower 144 – 4<sup>th</sup> Avenue S.W.

Calgary, Alberta T2P 3N4 Main phone: 403-205-8300 Website: www.keyera.com

#### **Officers**

#### Jim V. Bertram

Chief Executive Officer

#### David G. Smith

President and Chief Operating Officer

**Graham Balzun**Vice President, Engineering and Corporate Responsibility

Vice President, Investor Relations & Information Technology

# Michael Freeman

Vice President, Commercial

#### Suzanne Hathaway

Vice President, General Counsel and Corporate Secretary

Vice President, NGL Facilities

#### Dion O. Kostiuk

Vice President, Human Resources and Corporate Services

#### Steven B. Kroeker

Vice President and Chief Financial Officer

#### Bradley W. Lock

Senior Vice President, Gathering and Processing Business Unit

#### Eileen Marikar

Vice President, Controller

#### Brian Martin

Vice President, Business Development, NGL Facilities

#### Dean Setoguchi

Senior Vice President, Liquids Business Unit

### Stock Exchange Listing

The Toronto Stock Exchange Trading Symbols KEY

#### Trading Summary O2 2014

ridding Summary Q2 2011		
TSX:KEY – Cdn \$	TSX:KEY – Cdn \$	
High	\$79.01	
Low	\$69.16	
Close June 30, 2014	\$78.61	
Volume	11,235,233	
Average Daily Volume	178,337	

#### Auditors

Deloitte LLP Chartered Accountants Calgary, Canada

#### **Investor Relations**

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